



January 10, 2017

Ms. Sandra Rivera
Mr. Bruce Jensen
Alameda County Planning Department
234 West Winton Avenue
Hayward, California 94544

SUBJECT: Proposed Amendment to EES Consulting, Inc. and RS2 Energy LLC's Response to County of Alameda's RFP No. 16-CCA-1

Dear Ms. Rivera and Mr. Jensen:

On December 12, 2016, EES Consulting, Inc. (EES) and RS2 Energy LLC, (RS2), submitted a proposal in response to the County of Alameda's (County) RFP No. 167-CCA-1. In our initial proposal, we structured our consulting team with EES being the prime contract (prime) and RS2 being a subcontractor to EES.

After considerable thought, we request to amend our original proposal such that RS2 is the prime and EES is a subcontractor to RS2 for this proposal. We request this amendment as RS2 headquarters are in Oakland, CA and much closer to the County headquarters in Hayward, CA. This closer proximity for the prime contractor will allow for more expedient and efficient project management, and provide our project team with a more local presence, all of which are desirable attributes for the work requested in this RFP.

As prime contractor, RS2 will provide project management and administration services, coordinate consulting team logistics and perform quality control/quality assurance services plus the technical functions noted in our proposal. We have attached an updated project budget to reflect this change as well as an updated Small Local Emerging Business (SLEB) Partnering Information Sheet.

Please let us know if the documentation for this amendment to our original proposal is sufficient and feel free to call with any follow on related questions.

570 Kirkland Way, Suite 100
Kirkland, Washington 98033

Telephone: 425 889-2700 Facsimile: 425 889-2725

A registered professional engineering corporation with offices in
Kirkland, WA and Portland, OR

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Thanks and see you on the 20th.

Very truly yours,



Gary Saleba
President

cc: Ryan Ramos

SMALL LOCAL EMERGING BUSINESS (SLEB)
PARTNERING INFORMATION SHEET

RFP No. 16-CCA-1 -

Alameda County Community Choice Aggregation /
East Bay Community Energy: Multi-Service Technical and Administrative Tasks for Joint
Powers Authority Initialization and Service Delivery

In order to meet the Small Local Emerging Business (SLEB) requirements of this RFP, all bidders must complete this form as required below.

Bidders not meeting the definition of a SLEB (<http://acgov.org/auditor/sleb/overview.htm>) are required to subcontract with a SLEB for at least 20% of the total estimated bid amount in order to be considered for contract award. SLEB subcontractors must be independently owned and operated from the prime Contractor with no employees of either entity working for the other. This form must be submitted for each business that bidders will work with, as evidence of a firm contractual commitment to meeting the SLEB participation goal. (Copy this form as needed.)

Bidders are encouraged to form a partnership with a SLEB that can participate directly with this contract. One of the benefits of the partnership will be economic, but this partnership will also assist the SLEB to grow and build the capacity to eventually bid as a prime on their own.

Once a contract has been awarded, bidders will not be able to substitute named subcontractors without prior written approval from the Auditor-Controller, Office of Contract Compliance (OCC).

County departments and the OCC will use the web-based Elation Systems to monitor contract compliance with the SLEB program (Elation Systems: <http://www.elationsys.com/elationsys/>).

<input checked="" type="checkbox"/> BIDDER IS A CERTIFIED SLEB (sign at bottom of page)
SLEB BIDDER Business Name: <u>RS2 Energy LLC</u>
SLEB Certification #: <u>12-00083</u> SLEB Certification Expiration Date: <u>5/31/2017</u>
NAICS Codes Included in Certification: <u>541690</u>

<input type="checkbox"/> BIDDER IS <u>NOT</u> A CERTIFIED SLEB AND WILL SUBCONTRACT _____% WITH THE SLEB NAMED BELOW FOR THE FOLLOWING GOODS/SERVICES: _____
SLEB Subcontractor Business Name: _____
SLEB Certification #: _____ SLEB Certification Expiration Date: _____
SLEB Certification Status: <input type="checkbox"/> Small / <input type="checkbox"/> Emerging
NAICS Codes Included in Certification: _____
SLEB Subcontractor Principal Name: _____
SLEB Subcontractor Principal Signature: _____ Date: _____

Upon award, prime Contractor and all SLEB subcontractors that receive contracts as a result of this bid process agree to register and use the secure web-based ELATION SYSTEMS. ELATION SYSTEMS will be used to submit SLEB subcontractor participation including, but not limited to, subcontractor contract amounts, payments made, and confirmation of payments received.

Bidder Printed Name/Title: Ryan Ramos, Principal

Street Address: 1030 36th St City Oakland State CA Zip Code 94608

Bidder Signature: Ryan Ramos Date: 01/10/2017

RS2 Energy & EES Consulting Budget

Description of Tasks/Activities	RS2 Energy		EES Consulting					Subcontractors			Total	
	Ryan Ramos, Project Leader	Gary Saleba, Subcontract- Leader	Anne Falcon, Asst. Project Leader	Gail Tabone, Asst. Project Leader	Steve Anderson, Senior Analyst I	Amber Nyquist, Senior Analyst II	Ted Light, Analyst I	Colin Cameron, Analyst II	Bill Carnahan, Sub-consultant	Barbara Boswell, Sub-consultant		Subtotal
1: Technical Expert					As Needed							
2: Power Supply RFP	25.00	10.00	8.00	8.00	40.00	40.00	40.00	-	10.00	-	\$ 15,535.00	\$ 1,900.00
3: RFP Bid Evaluation	15.00	5.00	10.00	10.00	10.00	10.00	-	-	20.00	-	\$ 7,475.00	\$ 3,800.00
4: PPA Development	7.00	5.00	10.00	10.00	20.00	20.00	-	-	15.00	-	\$ 7,975.00	\$ 2,850.00
5: Phase-In Schedule	10.00	2.00	15.00	-	-	-	-	-	-	-	20.00	-
6: Pro-Forma Budget	5.00	5.00	35.00	35.00	20.00	20.00	-	-	-	-	40.00	30.00
7: Implementation Plan	15.00	10.00	20.00	20.00	-	-	-	-	-	-	25.00	10.00
8: Program Funding	5.00	5.00	35.00	35.00	8.00	8.00	-	-	-	-	-	-
9: Develop Rates	15.00	5.00	10.00	10.00	-	-	-	-	-	-	75.00	-
10: Regulatory Filings	80.00	4.00	20.00	20.00	80.00	40.00	40.00	-	20.00	-	-	35.00
11: Develop IRP												
12: Meetings & Presentations	60.00	30.00	30.00	-	-	-	-	-	-	-	10.00	10.00
Total Hours	242.00	89.00	200.00	28.00	178.00	40.00	40.00	170.00	65.00	85.00	987.00	150.00
Hourly Billing Rates	\$ 175.00	\$ 200.00	\$ 195.00	\$ 195.00	\$ 190.00	\$ 185.00	\$ 175.00	\$ 175.00	\$ 190.00	\$ 190.00	\$ 182,580.00	\$ 28,500.00
Subtotal	\$ 42,350.00	\$ 17,800.00	\$ 39,000.00	\$ 5,460.00	\$ 33,820.00	\$ 7,400.00	\$ 7,000.00	\$ 29,750.00	\$ 12,350.00	\$ 16,150.00	\$ 182,580.00	\$ 28,500.00
Direct Expenses					As Needed							
GRAND TOTAL												\$211,080.00