



Staff Report Item 8

TO: East Bay Community Energy Board of Directors

FROM: Bruce Jensen, Alameda County Community Development Agency (CDA)

SUBJECT: Action Item – Local Development Business Plan (LDBP) – Recommendation of the County Selection Committee (CSC) to award contract to ALH Urban and Regional Economics

DATE: March 1, 2017

Staff Recommendation

- That the EBCE Board of Directors recommend ALH Urban and Regional Economics as the vendor to receive the contract for the LDBP analysis. The ALH vendor application packet is attached (Attachment 8).

Discussion

Local Development Business Plan (LDBP) Bid Status

The Board will recall from last month that County Staff had initiated the procurement process for the LDBP vendor teams. Staff received bids from five (5) qualified vendors, and assembled a County Selection Committee (CSC) consisting of four interested persons.

The CSC interviewed the following qualified bidder teams:

- ALH Urban and Regional Economics
- Raimi & Associates
- Strategen Consulting
- Energy Resources Integration (ERI)
- DNV-GL (KEMA, Inc.)

Of these, ALH Urban and Regional Economics was the clear highest scorer of the interview process, and is the vendor selected to carry the LDBP analysis forward. The ALH proposal brought together a team of five exceptionally well qualified experts in the field of DER assessment (both grid and customer side), energy policy development and analysis, as well as a firm dedicated to community outreach and stakeholder engagement. The budget proposed (\$485,000) is reasonable and within the amount budgeted for this exercise, and their references were exemplary of a highly qualified candidate.

The Board will recall that the goal is to have this document completed by October 30, 2017. The Board of Supervisors may be able to approve this contract as early as March 14th, 2017 and get the process underway. The LDBP Vendor would be expected to work concurrently with the analysts selected through the Multiservices RFP Contract process after the bid protest process has concluded.

/Attachment: Attachment 8 - ALH Vendor Application Packet