

## NICOLAS CHASET

### PROFESSIONAL EXPERIENCE

#### CALIFORNIA PUBLIC UTILITIES COMMISSION

*Chief of Staff to President Michael Picker*

San Francisco, CA

Feb 2014 – Present

- Manage all day to day activities in President's Office, including
  - Manage team of four advisors and two administrative staff, covering all functional areas of Commission jurisdiction (energy, communications, transportation, safety and water) and all day to day activities of President's office
  - Oversee administration of Commission voting meetings including approval of agenda and assignment of cases to all five Commissioner offices
- Advise Commissioner Picker on diverse set of energy matters before the Commission, including
  - Consumer and Retail Choice Reform: leading all Commission activities related to the review of California's retail electric market, including Community Choice Aggregation, Direct Access and Net Energy Metering, to assess potential regulatory reforms to address technology and utility business model changes.
  - Future of the Distribution System: lead all Commission activities related to development guidelines for Utility integration of distributed energy resources into distribution system planning and operations
  - Net Energy Metering Successor Policy: led development and eventual approval of California's net energy metering rules, including serving as primary drafter of proposed decision.
  - Implementation of SB 350: led development of CPUCs workplan to implement SB 350 through creation of integrated resource planning process and expansion of RPS
  - Energy Storage Procurement and Incentives: led development, design and Commission approval energy storage incentive program
  - CAISO Market Expansion: lead efforts within President's office to evaluate CAISO market expansion initiatives, including coordination within Commission and across State agencies
- Provide Strategic Advocacy and Advisory
  - *Energy Storage Project*: successfully negotiated a settlement between a first of its kind energy storage project and a California Utility to enable to construction a multi-site technology deployment
  - *Economic Development*: successfully negotiated energy rate agreements for Fortune 100 company to continue doing business in California
  - *Environmental Justice*: work closely with President Picker to devise communication and outreach strategies to disadvantaged communities to facilitate greater engagement in energy regulation.
  - *CPUC Reform*: serve as primary advisor to President Picker and Governor's office on legislative efforts to enact structural reforms to CPUC
  - *Legislative Advocacy*: serve as primary advisor to President Picker and Governor's office on wide variety of energy legislation, including leading drafting of legislative amendments and communication with legislators

#### STATE OF CALIFORNIA, OFFICE OF GOVERNOR BROWN

*Special Advisor for Distributed Generation, Energy Storage, and Combined Heat and Power*

San Francisco, CA

June 2012 – Feb 2014

- Advised Commissioners and Governor's Office on Distributed Generation (DG), Energy Storage (ES) and Combined Heat and Power (CHP) policy matters
  - Long Term Procurement Planning Decision: advised Public Utilities Commissioner's on the inclusion of a 50 MW energy storage and 600 MW preferred resource carve out in Southern California Edison's 2012 Long Term Procurement Planning (LTTP) Decision
  - Resource Adequacy Decision: successfully advocated for inclusion of resource adequacy requirements for energy storage and demand response resources in Public Utility Commission's (PUC) 2013 Resource Adequacy Decision
  - Net Energy Metering and Distributed Generation Policy: provided on-going advisory to PUC Commissioner's and Governor's Office on development of new Net Energy Metering regulations
  - Energy Storage Proceeding: successfully advocated for the inclusion of a 1,000 MW energy storage procurement requirement in May 2013 Energy Storage Assigned Commissioner Ruling
  - Combined Heat and Power Policy: oversaw inter-agency CHP working group focused on developing new CHP policy for California
  - Demand Response Policy: oversaw working group made up of PUC, Energy Commission, and Independent System Operator to reform California's demand response policies and markets
- Provide Strategic Advisory to Governor's Office on Energy Legislation
  - Shared Renewable Energy Legislation: successfully negotiated deal between PUC and bill sponsor to amend SB 843 to include PUC's policy positions

- Net Energy Metering Legislation: actively provided strategic advisory to Governor's on net energy metering reform legislation that resulted in landmark legislation
- Provide Strategic Advocacy for DG, ES and CHP projects
  - *CHP Project at Enhanced Oil Recovery Field*: successfully negotiated a settlement between a multi-national Oil and Gas company and a California Utility to enable to construction of a CHP project
  - *Utility Scale Solar Projects*: actively leading negotiation of amendments to Utility power purchase agreements and interconnection agreements to safeguard over 1,000 MWs of utility scale solar projects that are at risk of failing
  - *Waste Energy Project*: successfully negotiated an amended interconnection agreement between project developer and California utility that allowed for the completion of first of its kind waste energy project

#### **Q-CELLS NORTH AMERICA**

*Director of Market Development*

**San Francisco, CA**  
*January 2011 – June 2012*

- Led Q-Cells' North American strategic marketing and new market entry efforts
  - Sol Purchase: originated and developed Q-Cells participation in direct modules sales program that has given Q-Cells access to over 800 installers and integrators in the Northeast US and led to over \$300,000 in sales
  - Northeast Market Entry: developed market entry strategy and am currently leading sales and marketing efforts which has resulted in the development of bids for over \$120,000,000 in turnkey PV projects
  - Ontario C&I Market Entry: developed and implemented sales strategy for Q-Cells to deliver its turnkey EPC services to Ontario, Canada C&I project developers which has resulted in the development of over \$1,500,000 of turnkey PV projects
  - 1603 Treasury Grant Sales Strategy: developed and implemented end of 2011 sales strategy focused on 1603 safe-harboring that led to over \$1,000,000 in sales
- Led market analysis and segmentation in support Q-Cells' sales and business development efforts
  - Utility Scale Market Segmentation: developed market analysis and segmentation of US utility scale solar market that lead to Q-Cells decision to pursue over 30 MW of projects
- Represented Q-Cells with Local, State and Federal government agencies and industry trade associations
  - SEIA Board Member: actively influenced policies of Solar Energy Industry Association on issues relating to interconnection and wholesale distributed generation
  - Solar Alliance State Committees: direct strategy and lobbying of regulatory commissions and legislators in CA, TX, NY and MA
- Provided expert analysis of US Solar markets at national solar energy conferences
  - Speaking engagements included: Intersolar North America; RETECH Conference in Washington DC; Solar Power International; Greentech Media Solar Insights Conference

#### **EXELON CORP**

*MBA Extern, Trading and Origination Group*

**Washington, DC**  
*Fall 2010*

- Developed strategic roadmap for entry into Western Electric Coordination Council

#### **RENEWABLE FUNDING**

*Government Affairs Manager (part-time)*

**Washington, DC**  
*November 2009 – November 2010*

- Managed federal lobbying efforts, including advocacy, to Congress, White House and Regulatory Agencies
- Organized national campaign to pass legislation to protect PACE programs, which led to introduction of bills in House of Representatives (H.R. 5766) and U.S. Senate (S.3642)

#### **CA PUBLIC UTILITIES COMMISSION, CA SOLAR INITIATIVE**

*Regulatory Analyst III*

**San Francisco, CA**  
*May 2007 – May 2009*

- Led a team of five in the design of a \$250 million solar water heating subsidy program
- Managed \$50 million solar research and development program

#### **KEMA CONSULTING**

*Energy Analyst*

**Oakland, CA**  
*December 2005 – May 2007*

- Consulted on environmental impacts of energy storage technologies
- Analyzed energy savings impacts of utility energy efficiency incentive programs

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## **EDUCATION**

**GEORGETOWN UNIVERSITY, The Robert Emmett McDonough School of Business**  
**Master of Business Administration**

**Washington, DC**  
*May 2011*

- President and Founder, Georgetown Energy and Cleantech Club, Co-Chair of Georgetown Energy Conference
- concentration in management, strategy and finance

**TUFTS UNIVERSITY**  
**Bachelor of Arts, International Relations**

**Boston, MA**  
*May 2005*