

DRAFT

SUMMARY MINUTES

Executive Committee Meeting

Friday, April 27, 2018 12:30 pm - 2:00 pm City Center

1111 Broadway, 4th Floor Classroom Oakland CA 94607

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1. Welcome & Roll Call

Present: Directors: Haggerty, Kalb, Mendall, Vice-Chair Arreguin and Chair Martinez

2. Approve March 30, 2018 Minutes

<u>Director Arreguin motioned to approve the March 30, 2018 minutes. Director</u> Mendall seconded the motion which carried 4/0; Excused Kalb

3. Chair and Vice-Chair Elections

Nominate and elect a committee Chair and Vice-chair.

<u>Director Mendall motioned to nominate Director Martinez as the Chair and Director Arreguin as the vice-chair of the Executive Committee. Director Arreguin seconded the motion.</u>

No further nominations or motions made.

<u>Director Mendall motioned to close the nominations and appoint Director Martinez as</u>

<u>Chair and Director Arreguin as Vice-chair of the Executive Committee. Motion passed</u>

4/0 Excused: Director Kalb.

Director Kalb arrived at 12:40 pm

4. Discussion of EBCE Budget for Fiscal Year 2018-2019

Discuss and Provide Feedback to EBCE Staff of proposed Fiscal Year 2018-2019 Budget. Which includes projections for Revenues, Expenses, Financial Reserves, Local Development and use of Surplus for additional rate credits.

The Committee discussed:

Revenues/Expenditures

- Alameda County Repayment amount and schedule
- PG&E rate increase and educating customers of the increase and source.

Personnel

- Marketing staffing for Launch
- Staffing compared to other CCAs
- · Consultant contract needs after staffing

Professional services

- Regulatory/Legislative counsel needs
- Energy Procurement short term counsel contracts.
- Legal Litigation contingency

Credit rating/Surplus

- Seek and reach an AAA credit rating.
- Surplus usage (Will revisit if/when there is a surplus)- Paying down debt, funding local development.

Tom Kelley - Thanked staff for presenting budget. Spoke regarding Product mix and JPA requirements. Does not agree that credit rating should be the agency's focus.

Richard Rollins - Thanked CEO for budget. Would encourage a larger budget for initial marketing and outreach.

Barbara Stebbins - Spoke regarding the use of surplus funds to fund local programs.

Anne Olivia Eldred - Requested additional information on Call Center staffing. Ms. Eldred also spoke regarding surplus dividend use recommendations and requested a discussion regarding a tiered billing structure be discussed.

Cynthia Landry - Spoke regarding product make-up, offering local buildout and 100% Renewable Energy. Ms. Landry also recommended that excess revenues should be used for LDBP.

<u>Director Haggerty motioned to recommend the budget to the full Board. Vice-Chair</u> Arreguin seconded the motion which passed 5/0 5. Discussion of Considerations for Defaulting Whole Communities onto 100% Renewable Energy Discuss potential criteria and risk factors associated with whole community default onto 100% renewable product that has a price premium relative to customers current PG&E rates.

The Committee discussed:

- Default options opting-up and opting-down options
- Care Customers consider defaulting to a lower cost option
- JPA member city individual needs and right to select default product
- Supporting Communities in selecting default product that fit their needs
- Default Cities impact on Agency
- Marketing/Outreach to encourage individual opt-up to 100% renewable product

Tom Kelly - Spoke regarding opt-out rates for Portola Valley and recommended that EBCE notify customers of assistance programs.

Beth Weinburn - Thanked CEO for the considerations outlined and against opting customers up due to negative impacts to lower-income families and local development plans.

Barbara Stebbins - Spoke against opting-up customers and recommended allowing residents to voluntarily to opt-up.

Anne Olivia Eldred - Spoke regarding agency reputation risk management nd educating the public of current PG&E rates and how they compare to EBCE.

Director Haggerty left at 2:10pm

6. Discuss Legislative Positions: Regionalization

Discuss a proposed Board Resolution supporting regionalization of the transmission system operator as a concept and delegating to EBCE's CEO authority to support specific legislation if key principles are met.

The Committee Discussed

- Need for additional Information- Would like to see more cons to have a balanced discussion.
- EBCE's need to make a positive impact

Richard Rollins -Spoke regarding regionalization and the need to measure cost/benefits being sent outside of the community.

Barbara Stebbins - Spoke regarding California Clean Power Alliance's plan to publish a whitepaper opposing regionalization and spoke regarding concerns with fuel content.

Anne Olivia Eldred - Spoke against regionalization due to potential impacts to the labor and development.

Ernest Pacheco - Spoke regarding the Labor community's opposition to regionalization.

Audrey Ichinose - Spoke against regionalization citing concerns with impacts to the business sector and potential developments. Mendall - good for renewables and bad for local. Difficult to see why EBCE would to support.

7. EBCE Study on Renewables, GHG and Rates

Discuss Study that EBCE Staff has developed in response to JPA Article 7.1.3 - The Right to Withdrawal Prior to Program Launch.

The committee discussed emphasizing GHG Goals and plans to improve over time.

Tom Kelly - Spoke regarding PG&E ghg content filing for 2018, requested that EBCE have more ghg content than PG&E and concerns regarding cities abilities to make long term ghg goals.

Anne Olivia Eldred - Requested that residential rates be discussed with the community prior to Board action.

Barbara Stebbins - Spoke regarding the community having the ability to discuss residential rates.

8. Committee and Staff Announcements None

9. Adjourned