



Draft Minutes

**Finance, Administration, and Procurement Subcommittee
Meeting**

Friday, May 15, 2020

3:00 pm

<https://us02web.zoom.us/j/84073368873>

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If you have anything that you wish to be distributed to the Committee, please email it to the clerk by 5:00 pm the day prior to the meeting.

1. Welcome & Roll Call

Present: Directors: Hernandez (San Leandro), Kalb (Oakland), and Mendall (Hayward)

Director Mendall motioned to nominate Director Hernandez as Chair.

Director Hernandez accepted the nomination

Director Kalb seconded the motion which carried 3/0.

2. Public Comment

This item is reserved for persons wishing to address the committee on any EBCE-related matters that are not otherwise on this meeting agenda. Public comments on matters listed on the agenda shall be heard at the time the matter is called. As with all public comment, members of the public who wish to address the committee are customarily limited to three minutes per speaker and must complete an electronic [speaker slip](#). The Committee Chair may increase or decrease the time allotted to each speaker.

Blair Beekman - Spoke in favor of building long term sustainable energy projects and infrastructure.

Aleta Dupree - Spoke in favor of increased community awareness of EBCE's services and reach.

3. Approval of Minutes from October 11, 2019

EBCE is committed to protecting our environment and is proud to be a
[Certified California Green Business](#)

Director Mendall motioned to approve the October 11, 2019 Minutes. Director Kalb seconded the motion which carried 3/0.

4. Review Draft Budget FY 2020-2021 (Informational Item)

Initial review of the draft budget for the 2020-2021 fiscal year

The Committee Discussed:

- Difference in rate changes between Bright Choice and Brilliant 100
- Timeline for rate change implementation
- Options to reach break-even on Brilliant 100
- Collection Accounts and process
- Differences between existing customer and new community margin base
- Fixed vs variable costs in new communities' margin base
- CARE program
- Staffing for new community outreach
- Data management services and options
- Development of CRM platform
- Scenarios to reach balanced budget
- Personnel compensation strategies
- Inclusion of re-sold nuclear allocation in power content label
- Customer surveys with respect to ability to pay
- Brilliant 100 rate change customer options

Blair Beekman - Spoke in favor of a transition to solar power and sustainable energy.

Aleta Dupree - Spoke in favor of taking advantage of opportunities that would allow for the purchase of additional renewable resources.

James Haussener - Asked about budget format, structure, and forecast assumptions, and about personnel compensation strategies.

5. Committee Member and Staff Announcements including requests to place items on future Committee Agendas

Chair Hernandez requested a multi-year budget for future committee agendas.

6. Adjourned