



Staff Report Item 15

TO: East Bay Community Energy Board of Directors

FROM: Marie Fontenot, Senior Director of Power Resources

SUBJECT: Authorize CEO to Negotiate and Execute a Contract extension with NCPA to Provide Wholesale Energy Services

DATE: January 19, 2022

Recommendation

Adopt a Resolution authorizing the CEO to negotiate and execute a contract extension with Northern California Power Authority (NCPA) for up to a five-year term.

Background and Discussion

EBCE originally entered into a contract with NCPA to provide Wholesale Energy Services on March 23, 2018. The contract was for a term of two (2) years, plus a one (1) year extension. EBCE issued an RFP for these services on August 30, 2021 and received responses on September 13, 2021 from: 1) Boston Energy Trading and Marketing, 2) NCPA, 3) The Energy Authority (TEA), 4) Tenaska Power Services, and 5) Z Global. Two EBCE staff members, the Senior Director of Power Resources and the Senior Manager of Power Resource Contracts and Settlements, reviewed all five (5) proposals and submitted follow up questions to respondents.

Staff identified NCPA and Tenaska as the proposals best aligned with EBCE's needs. EBCE staff then convened an interview panel and interviewed Tenaska. The panel was comprised of six staff (the COO, Senior Director of Power Resources, Senior Manager of Power Resources Contracts and Settlements, Manager of Power Resources, Finance Manager, and Vice President of Data and Analytics). Staff's three years of working experience with NCPA obviated the need for interviews with NCPA as a

candidate. After the interview, the Senior Director of Power Resources and Senior Manager of Power Resources Contracts and Settlements finalized the scoring matrix.

Experience & Qualifications (0 - 25 points)
Pricing (0 - 25 points)
Methodology/Approach (0-40 Points)
References (0 - 10 points)

After awarding NCPA the highest score, Staff recommends that EBCE extend the contract for NCPA to provide Wholesale Energy Services for a minimum period of one year with the ability to extend the contract for four additional years, for a total length of up to five years. NCPA's services shall continue to include:

- CAISO Scheduling Coordinator Services, including real-time dispatch and monitoring
- Regulatory Reporting Services
- Congestion Revenue Rights Services
- Portfolio Management Support
- Middle Office, Risk, and Credit Support Services
- Deal Capture and Reporting Services

Fiscal Impact

The annual base cost of the contract will be \$693,000. A 2% escalation factor will be applied for each consecutive year.

Committee Recommendation

Not applicable.

Attachments

- 1. Resolution Authorizing CEO to Negotiate and Execute a Contract Extension with Northern California Power Authority for up to a Five-Year Term**