



Consent Item 7

TO: East Bay Community Energy Board of Directors

FROM: Taj Ait-Laoussine, VP Technology & Analytics

SUBJECT: Software as a Service Agreement with Camus Energy

DATE: March 16, 2022

Recommendation

Adopt a Resolution authorizing the CEO to negotiate and execute a Software as a Service Agreement with Camus Energy Inc. for a term of up to 3 years, and total cost of up to \$170,000, with the first-year fees set at \$70,000, and an option to renew for 2 subsequent years at a cost of \$50,000 per year.

Background and Discussion

EBCE is a data pioneer and innovator, having built and deployed a robust cloud-based infrastructure for the storage, transfer, processing, and reporting of data that is unparalleled in the CCA space. EBCE is continuously looking to expand its capabilities, either by internally developing new solutions or implementing those of best-in-class providers.

There is currently a gap in EBCE's internal data visualization capabilities, particularly as it relates to the display of information in map-based environments. The proposed engagement with Camus would allow EBCE to license Camus Energy's map-based visualization capabilities, which can be easily integrated into EBCE's existing infrastructure, to fill that gap.

The Agreement also makes provisions for establishing open-source shared code repositories that both parties will contribute to, and which could be used to support future engagements with other CCAs as well as the continuing expansion of EBCE's

data platform. EBCE is already collaborating with Camus Energy and Silicon Valley Clean Energy to deploy a combination of both parties' solutions.

Fiscal Impact

The cost of service for the first year will be \$70,000, which is split between a \$50,000 service fee and a \$20,000 set up fee. The contract can be renewed for a total term of up to 3 years, and at an additional cost of \$50,000 per year. The total contract cost for 3 years is therefore \$170,000.

Attachments

- A. Resolution Authorizing the Chief Executive Officer to Negotiate and Execute an Amendment to the Subscription Agreement with Camus Energy Inc.

RESOLUTION NO. __

**A RESOLUTION OF THE BOARD OF DIRECTORS
OF THE EAST BAY COMMUNITY ENERGY AUTHORITY TO AUTHORIZE THE CHIEF
EXECUTIVE OFFICER TO NEGOTIATE AND EXECUTE AN AGREEMENT WITH CAMUS
ENERGY INC. FOR DATA VISUALIZATION SOFTWARE AS A SERVICE**

WHEREAS The East Bay Community Energy Authority (“EBCE”) was formed as a community choice aggregation agency (“CCA”) on December 1, 2016, Under the Joint Exercise of Power Act, California Government Code sections 6500 *et seq.*, among the County of Alameda, and the Cities of Albany, Berkeley, Dublin, Emeryville, Fremont, Hayward, Livermore, Piedmont, Oakland, San Leandro, and Union City to study, promote, develop, conduct, operate, and manage energy-related climate change programs in all of the member jurisdictions. The cities of Newark and Pleasanton, located in Alameda County, along with the City of Tracy, located in San Joaquin County, were added as members of EBCE and parties to the JPA in March of 2020.

WHEREAS data visualization and analysis are fundamental to the efficient operation and innovation of EBCE as a CCA;

WHEREAS Camus Energy offers a compelling and unique data visualization platform in use at other CCAs which EBCE staff has discussed and reviewed at length;

WHEREAS EBCE and Camus Energy Inc. would like to further a partnership to jointly develop software solutions and software code repositories for use in the wider CCA Community;

NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY DOES HEREBY RESOLVE AS FOLLOWS:

Section 1. The Board hereby authorizes the Chief Executive Officer to negotiate and execute, subject to the approval of General Counsel, a Software as a Service Agreement with Camus Energy, for a term of up to 3 years, for compensation not to exceed \$170,000, with the first-year compensation set at \$70,000, and an option to renew for 2 subsequent years at a price of \$50,000 per year.

ADOPTED AND APPROVED this 16th day of March, 2022.

Dianne Martinez, Chair

ATTEST:

Adrian Bankhead, Clerk of the Board