



## Consent Item 11

**TO:** East Bay Community Energy Board of Directors

**FROM:** Chris Eshleman, Director of Energy Analytics and Electric Supply

**SUBJECT:** Dedicated Server Services with cQuant.IO, Inc.

**DATE:** April 19, 2023

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### Recommendation

Adopt a Resolution authorizing the Chief Executive Officer to negotiate and execute a Second Amendment to the EBCE Consulting Services Agreement with cQuant.IO, Inc. (“cQuant”), dated September 24, 2020, for dedicated server services to use with their portfolio, risk, and valuation management software for a 2 to 4 month subscription term with monthly payments not to exceed \$5,000. The amendment increases the not to exceed amount by \$20,000, for a total not to exceed amount of \$601,000.

### Background and Discussion

East Bay Community Energy (“EBCE”) staff have utilized cQuant’s software platform for portfolio, risk, and valuation management services effective September 24<sup>th</sup>, 2020. Staff will be evaluating projects submitted to EBCE’s 2023 Long-Term Resource Request for Offers (“RFOs”) using the cQuant software platform.

#### 1. Assessment, Review, and Selection Process

EBCE staff initiated an assessment with the assistance of the cQuant staff on how best to complete the valuation activities required as part of the EBCE 2023 Long-Term Resource RFO. It was determined that to complete the evaluation of all RFO submissions effectively and efficiently, EBCE needs to retain a cQuant add-on service for a dedicated server.

Staff conducted discussions with the cQuant staff and cited the following benefits:

- A dedicated server infrastructure solely used by EBCE, freeing computing resources usually shared amongst the entire cQuant user base, which limits large amounts of model runs from any individual company.
- Increase the simultaneous model run quantity from two (2) to six (6).
- Based on prior use of cQuant’s platform for EBCE’s 2020 and 2022 Long-Term Resource RFOs, subscribing to this add-on service will speed up the time it takes to value RFO submissions.

## 2. Proposed Subscription Services

EBCE staff reviewed and finalized the quote from cQuant. Below is the additional scope of services to be added via amendment to the CSA dated September 24, 2020:

- EBCE dedicated server - A server to which computing resources are dedicated and only usable by EBCE staff during the 2023 Long-Term Resource RFOs.

### Fiscal Impact

The subscription term for the add-on services is 2 to 4 months, with a monthly fee not to exceed \$5,000. The Amendment would increase the total compensation amount of the Consulting Services Agreement by \$20,000.

### Attachments

1. Resolution of the Board of Directors of the East Bay Community Energy Authority Authorizing the Chief Executive Officer to Negotiate and Execute a Second Amendment, approved as to form by General Counsel, to the Consulting Services Agreement with cQuant.io, INC. dated September 24, 2020 to provide Dedicated Server Services for the use with their Portfolio, Risk and Valuation Management Software Platform and to increase compensation by \$20,000, for a total not-to-exceed amount of \$601,000.

**RESOLUTION NO. R-2023-XX  
A RESOLUTION OF THE BOARD OF DIRECTORS  
OF THE EAST BAY COMMUNITY ENERGY AUTHORITY AUTHORIZING THE CHIEF EXECUTIVE  
OFFICER TO NEGOTIATE AND EXECUTE A SECOND AMENDMENT TO THE CONSULTING  
SERVICES AGREEMENT WITH CQUANT.IO, INC. DATED SEPTEMBER 24<sup>th</sup> 2020 TO PROVIDE  
DEDICATED SERVER SERVICES FOR USE WITH THEIR PORTFOLIO, RISK AND VALUATION  
MANAGEMENT SOFTWARE PLATFORM**

**WHEREAS** The East Bay Community Energy Authority (“EBCE”) was formed as a community choice aggregation agency (“CCA”) on December 1, 2016, under the Joint Exercise of Power Act, California Government Code sections 6500 *et seq.*, among the County of Alameda, and the Cities of Albany, Berkeley, Dublin, Emeryville, Fremont, Hayward, Livermore, Piedmont, Oakland, San Leandro, and Union City to study, promote, develop, conduct, operate, and manage energy-related climate change programs in all of the member jurisdictions. The cities of Newark and Pleasanton, located in Alameda County, along with the City of Tracy, located in San Joaquin County, were added as members of EBCE and parties to the JPA in March of 2020.

**WHEREAS** there is a need for EBCE to subscribe to and operate a dedicated server to speed up valuation activities during EBCE’s 2023 Long-Term Resource Request for Offers;

**WHEREAS** EBCE staff negotiated and executed a Consulting Services Agreement with cQuant.IO, Inc. dated September 24<sup>th</sup>, 2020 with a term of 3 years (“Agreement”);

**WHEREAS** the services offered by cQuant.IO, Inc. was determined to be the best fit to meet the current and future needs of EBCE;

**WHEREAS** EBCE and cQuant.IO, Inc. executed a first amendment to the Agreement on March 25, 2022 for the purpose of expanding the scope or services and increasing the Agreement’s not-to-exceed amount by \$20,000, for a total amount not to exceed \$581,000;

**WHEREASE** EBCE and cQuant.IO, Inc. desire to execute a second amendment to the Agreement to again expand the scope of services and increasing the not-to-exceed amount by \$20,000, for a total amount not to exceed \$601,000.

**NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE EAST BAY COMMUNITY ENERGY AUTHORITY DOES HEREBY RESOLVE AS FOLLOWS:**

Section 1. The CEO is hereby authorized to negotiate and execute a Second Amendment, approved as to form by General Counsel, to the Agreement with cQuant.IO, Inc. dated September 24<sup>th</sup>, 2020, to expand the scope of services to establish a dedicated server for a two (2) to four (4) month subscription term with a monthly payment of \$5,000, increasing the compensation by \$20,000, for a total Agreement amount not to exceed \$601,000.

ADOPTED AND APPROVED this 19<sup>th</sup> day of April 2023.

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Elisa Marquez, Chair

ATTEST:

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Adrian Bankhead, Clerk of the Board