

# Marketing, Regulatory and Legislative Subcommittee Meeting

Friday, June 16, 2023 12:00 pm

#### In Person:

EBCE Conference Room 1 1999 Harrison Street Suite 800 Oakland, CA 94607

#### Or from the following remote locations:

- Wells Fargo Building 2140 Shattuck Avenue, Floor 6, Berkeley, CA 94704
- 33349 9<sup>th</sup> Street Union City, CA 94587
- ABLE Charter School Administrative Office F2 6529 Inglewood Ave Stockton, CA 95207

#### Zoom:

https://ebce-org.zoom.us/j/88008124818

#### Or join by phone:

+Dial(for higher quality, dial a number based on your current location):
US: +1 669 444 9171 or +1 669 900 6833 or +1 346 248 7799 or +1 719 359
4580 or +1 253 205 0468 or +1 253 215 8782 or +1 309 205 3325
Webinar ID: 880 0812 4818

Meetings are accessible to people with disabilities. Individuals who need special assistance or a disability-related modification or accommodation to participate in this meeting, or who have a disability and wish to request an alternative format for the meeting materials, should contact the Clerk of the Board at least 2 working days before the meeting at (510) 707-1764 or cob@ebce.org.

If you have anything that you wish to be distributed to the Marketing, Regulatory and Legislative Subcommittee (MRL), please email it to the clerk by 5:00 pm the day prior to the meeting.

#### 1. Welcome & Roll Call

#### 2. Public Comment

This item is reserved for persons wishing to address the MRL Subcommittee on any EBCE-related matters that are not otherwise on this meeting agenda. Public

comments on matters listed on the agenda shall be heard at the time the matter is called. As with all public comment, members of the public who wish to address the subcommittee are customarily limited to three minutes per speaker and must complete an electronic <u>speaker slip</u>. The MRL Chair may increase or decrease the time allotted to each speaker.

- 3. Approval of Minutes from November 4, 2022
- **4. Regulatory Update (Informational Item)**Update on EBCE regulatory proceedings and processes
- 5. Legislative Update (Informational Item)
  Update on the bills EBCE took a position on in our last board meeting
- 6. EBCE Name Proposal (Informational Item)
  Present the process and proposed new name for EBCE
- 7. Committee Member and Staff Announcements including requests to place items on future Subcommittee Agendas
- 8. Adjourn

The next meeting of the Marketing, Regulatory and Legislative will take place on:

Friday, October 13, 2023 EBCE Conference Room 1 1999 Harrison Street Suite 800 Oakland, CA 94607



#### **Draft Minutes**

# Marketing, Regulatory and Legislative Subcommittee Meeting

Friday, November 4, 2022 12:00 pm

Please click the link below to join the webinar: https://us02web.zoom.us/j/82375344642

Or join by phone by dialing: +1 669 900 6833 or 888 475 4499 (Toll Free)

Webinar ID: 823 753 4642

Consistent with the provisions of Assembly Bill 361, the East Bay Community Energy Board of Directors and standing committee meetings will be held via teleconference/videoconference during the current State of Emergency. Any interested member of the public can participate via Zoom by utilizing the link listed above or telephonically by utilizing the dial-in information listed on this agenda.

Meetings are accessible to people with disabilities. Individuals who need special assistance or a disability-related modification or accommodation to participate in this meeting, or who have a disability and wish to request an alternative format for the meeting materials, should contact the Clerk of the Board at least 2 working days before the meeting at (510) 906-0491 or cob@ebce.org.

If you have anything that you wish to be distributed to the Marketing, Regulatory and Legislative Subcommittee, please email it to the clerk by 5:00 pm the day prior to the meeting.

#### 1. Welcome & Roll Call

**Directors:** Tiedemann (Albany), Munro (Livermore) and Chair Patino (Union City)

Excused: Harrison (Berkeley) and Kumagai (Dublin)

#### 2. Public Comment

This item is reserved for persons wishing to address the Marketing, Regulatory and Legislative Subcommittee on any EBCE-related matters that are not otherwise on this meeting agenda. Public comment on matters listed on the agenda shall be heard at the time the matter is called. As with all public comment, members of the public who wish to address the Marketing, Regulatory and Legislative Subcommittee are customarily limited to three minutes per speaker. The MRL Chair may increase or decrease the time allotted to each speaker.

Vaughn shared insights from the Renewable Energy Plus 2022 conference, emphasizing the future potential of microgrids and home battery technologies. Vaughn suggested that as renewable technology becomes more affordable, more people may opt for off-grid energy solutions. Vaughn called attention to the challenges that microgrids could present to companies like PG&E and Sun Anderson and suggested that EBCE should proactively explore policies and strategies around this technology. Vaughn mentioned that Sunnova, Inc., and energy services provider, petitioned the California Public Utilities Commission to establish a town-wide microgrid, signaling a shift from large-scale power distribution to more local, decentralized energy generation. Vaughn predicted that microgrids could become a primary source of power in the next ten to fifteen years, replacing traditional, larger scale power plants.

The clerk read Audrey Ichinose's written public comment, summarized below, into the record. The full public comment letter is provided as Exhibit A:

Audrey Ichinose, representing East Bay Clean Power Alliance and the California Alliance for Community Energy, provided a written public comment commending EBCE's mission to provide clean, affordable electricity, local economic development and equitable climate justice outcomes. Audrey Ichinose highlighted various initiatives with similar goals to inspire EBCE. These initiatives include the City of San Leandro's 2022-23 Resilience Hubs Initiative which focuses on disaster preparedness and community care, Peninsula Clean Energy's investment in a 3-MW solar project to benefit disadvantaged customers, and a UK-based electricity retailer, Octopus Energy, which pays its customers for reducing their electricity usage in order to maintain grid reliability.

- 3. Approval of Minutes from September 16, 2022

  Member Tiedemann (Albany) motioned to approve the minutes. Member Munro
  (Livermore) seconded the motion which passed 3/0.

  Excused: Members Harrison (Berkeley) and Kumagai (Dublin)
- 4. Inflation Reduction Act of 2022 (Informational Item)
  Update on Inflation Reduction Act programs most relevant to EBCE

#### There was no Committee discussion about this item.

**Beth Weinberger** asked for staff to provide information about the process of applying for Home Energy Efficiency rebates. Beth Weinberger inquired if she is eligible for receive rebates for equipment that she had previously installed and how she might apply for them.

**Jennifer West** representing Stop Waste, asked about the prevailing wage under investment tax credits and if other electrification funding will also be tied to prevailing wage in terms of workforce.

5. Marketing and Account Services Update (Informational Item)
Update on Marketing and Account Services

There was no Committee discussion about this item.

There was no public comment for this item.

6. Committee Member and Staff Announcements including requests to place items on future Board agendas

<u>Member Munro praised staff for the quality of their presentations. Member Munro's sentiment was reflected by Chair Patino and Member Tiedemann.</u>

| • | Adjournment to date: TBD                   |  |  |
|---|--|--|--|
|   |  |  |  |
|   | Julie Roche, Chair                         |  |  |
|   | Attest:                                    |  |  |
|   | Raïssa Ngoma. Assistant Clerk of the Board |  |  |

#### Exhibit A

Public Comment submitted by Audrey Ichinose for 11/4/22 EBCE MRL Subcommittee meeting

**To**: Marketing Subcommittee, Community Advisory Committee, Board of Directors, Appropriate Staff

From: Audrey Ichinose

East Bay Clean Power Alliance, California Alliance for Community Energy

Re: Public Comment for 11/4/22 Marketing Subcommittee meeting

Members and Staff,

Thank you for taking this written public comment. I cannot attend "in person."

The East Bay Clean Power Alliance is one of the many groups and individuals that helped to establish EBCE. We support its pursuit of clean and affordable electricity, local economic development and climate justice and equitable outcomes for all.

Given today's extraordinary circumstances, I wanted to alert the Marketing Subcommittee to the actions of other entities that pursue similar goals to EBCE's. Here are just a few examples of the many efforts being made locally, and internationally, to mobilize ratepayers on behalf of their programs.

- Hopefully you did not miss this important initiative launched by the City of San Leandro. The City of San Leandro's 2022-23 Resilience Hubs Initiative will support the development of a network of resilience hubs, spaces and blocks, centering the most vulnerable populations while integrating disaster preparedness, climate solutions and community care into neighborhoods and community-serving sites from places of worship to community centers.
- A sister CCA, Peninsula Clean Energy, recently invested in a new 3-MW solar project to benefit disadvantaged customers. The Dos Palos Clean Power project includes inland service territory, affording over 1,000 income-qualified ratepayers in San Mateo County and the City of Los Banos emissions-free electricity at a 20% bill discount. Renewable America is developing, financing, constructing and maintaining operation of the project in Merced County. It is expected to be online in August 2023. Read more:
  - https://www.solarpowerworldonline.com/2022/10/peninsula-clean-energy-new-3-mw-solar-project-disadvantaged-customers/
- Octopus Energy, the UK's 4<sup>th</sup> largest electricity retailer, has just started a
  program to pay its customers for collectively curtailing their electricity. The
  program resembles the Flex Alerts called in August that enabled CA to avoid
  rolling blackouts, but pays customers for participating! Especially appealing is its
  low-cost approach to grid reliability. For more (and to see its promotional pink
  plush octopuses: https://www.canarymedia.com/articles/utilities/this-winter-ukhouseholds-can-get-paid-to-help-prevent-grid
  - blackouts?utm\_campaign=canary&utm\_medium=email&\_hsmi=232214481&\_hsenc=p2ANqtz-
  - 9eSpvhYCCHtA3Pyg2ecOGG1bmjKpx0YEnWmjGpg1b01Xcznx4SRJrFo4U0gCogRRGhUJHZbxZNij4Uzlz1v2cljulk7w&utm\_source=newsletter

**JUNE 16. 2023** 

# Regulatory Update





# **Key Regulatory Activities**

### **Resource Portfolio Related**

Resource Adequacy

**Integrated Resource Planning** 

Renewable Portfolio Standard

# Demand-Side Procurement Related

High DER



# **Key Regulatory Deadlines for 2023**

- 7/17 2023 RPS Procurement Plan (forward looking)
- 8/1 IRP Procurement Compliance Report (demonstrating progress towards assigned procurement targets)
- 8/1 2023 RPS Compliance Report (backward looking)
- 10/31 Resource Adequacy (RA) 2024 Year Ahead Showing
- 11/30 RA 2024 Slice of Day Showing (practice year)



**JUNE 16. 2023** 

# Legislative Update





# **Key Deadlines for the 2023 Legislative Year**

- 1/4: Legislature reconvened
- 1/10: Governor submitted budget
- 2/17: Bill introduction deadline
- 4/28: Policy cmtes to move fiscal bills to fiscal cmtes (1<sup>st</sup> house)
- 5/5: Policy cmtes to move nonfiscal bills to floor (1st house)
- 5/19: Fiscal cmtes must move bills to floor (1st house)
- 6/2: Last day for bills to be passed out of 1<sup>st</sup> house
- 6/15: Budget bill must be passed
- 7/14: Policy cmtes to meet and report bills (2<sup>nd</sup> house)
- 9/1: Fiscal cmtes to move bills to floor (2<sup>nd</sup> house)
- 9/14: Last day for each house to pass bills
- 10/14: Last day for Governor to sign/veto bills



# **Recommended Bill Positions**

| Bill#          | Author   | Description  | Sponsor(s)  | Recommended<br>EBCE Position |
|----------------|----------|--|---|------------------------------|
| BUDGET TRAILER |          |  |   |                              |
| AB 1373        | Garcia   | Establishes a Central Procurement Entity for long-lead time resources, penalizes LSEs for missing RA targets, and expands CPUC control over CCA resource mix                             |   | OPPOSE UNLESS<br>AMENDED     |
| INTERCON       | NNECTION |  |   |                              |
| AB 50          | Wood     | Requires CPUC to create an IOU shot-clock on interconnection for <b>new</b> and upgraded load, as well as increased reporting and transparency   |   | SUPPORT                      |
| <u>AB 643</u>  | Berman   | Requires CPUC to create an IOU shot-clock on interconnection for distributed energy resources, consider penalties, reduce administrative burden, and increase reporting and transparency | California Solar and<br>Storage Association<br>(CalSSA) | SUPPORT                      |
| <u>SB 83</u>   | Weiner   | Requires CPUC to create an IOU shot-clock on <b>new development</b> , issue penalties for missed deadlines, and increase reporting   |   | SUPPORT                      |
| SB 410         | Becker   | Requires CPUC to create an IOU shot-clock on interconnection for <b>new</b> and upgraded load, consider remedial actions for misses, increase reporting, and ensure adequate staffing    | International Brotherhood of Electrical Workers         | SUPPORT                      |



# **Recommended Bill Positions**

| Bill#                    | Author   | Description   | Sponsor(s)  | Recommended<br>EBCE Position |  |  |
|--------------------------|----------|---|---|------------------------------|--|--|
| BROWN ACT                |          |   |   |                              |  |  |
| AB 557                   | Hart     | Permits local agencies, like EBCE's board, to indefinitely continue the teleconference flexibilities given during the COVID state of emergency  | CA Special Districts Assoc., League of CA Cities, CA State Assoc. of Counties | SUPPORT                      |  |  |
| ELECTRIC VEHICLES        |          |   |   |                              |  |  |
| SB 529                   | Gonzalez | Requires CEC to create a grant program to facilitate EV sharing services at affordable, multifamily housing properties  | Los Angeles<br>Cleantech Incubator  | SUPPORT                      |  |  |
| BUILDING DECARBONIZATION |          |   |   |                              |  |  |
| <u>SB 527</u>            | Min      | Establishes an Neighborhood Zonal Decarbonization Program for 15 communities and authorizes gas corporations to cease service if the CPUC determines an area is better suited for electrification | Building Decarbonization Coalition  | SUPPORT                      |  |  |



# **Next Steps**

- Review and analyze new amendments
- Monitor bills on our watch list; determine when EBCE should formally take a position
- Send position letters for bills once EBCE formally takes a position
- Engage with CalCCA on legislative efforts





#### Staff Report Item 6

TO: East Bay Community Energy Marketing, Regulatory, & Legislative

Committee

**FROM:** Annie Henderson, Vice President of Marketing & Account Services;

Theresa McDermit, Head of Brand

SUBJECT: New Brand Name Proposal

**DATE:** June 16, 2023

#### Recommendation

Provide feedback on the proposal of Ava Community Energy as the market-facing brand name for our agency.

#### **Background and Discussion**

In recent years, EBCE has dramatically increased its focus on actively promoting and enabling electrification, decarbonization, and efficiency initiatives while maintaining its ongoing commitment to the delivery of clean power at low prices. Since early 2022, staff have led an effort to define and articulate an updated brand strategy in support of this broadening mandate.

In December of 2022, an RFP was issued for a partner to support the evolution of our brand identity. And in February of this year, the Board approved the request to move forward with a preferred supplier. Since that time, we have worked swiftly to build out our evolved brand identity, beginning with the recommended brand name.

To arrive at this naming recommendation, we followed this detailed process:

Strategic Alignment and Naming Criteria: We established a framework for evaluating potential names to guide subsequent steps in the process. These guardrails helped ensure that an eventual name fulfill our objectives for a name change which broadly fall into two categories:

- 1) Ease of use, memorability; ability to support our expanded engagement efforts
- 2) Inclusivity; welcoming to all constituents including those outside of the "East Bay."

*Ideation:* In the initial phase, over 150 names were generated and reviewed. Promising candidates were screened for availability at a high level.

Feedback: In an iterative process, the most promising candidate names were shared with agency leadership, select staff, and members of the ad hoc committees of the Board of Directors and Community Advisory Committee. Several rounds of feedback and review yielded a small set of finalist names.

Clearance and Protection: We've taken care to ensure the appropriateness and availability of our recommended name with the following actions:

- A full trademark search was conducted by our counsel, DWT. They found no relevant competing claims on the name
- Native speakers of the most frequently spoken languages in our territory are reviewing the name to ensure there are no unintended linguistic or cultural associations
- Relevant URLs and social media handles were secured
- A placeholder trademark filing was prepared to signal our intent to use and protect the recommended name upon approval.

#### Fiscal Impact

Fiscal impact is driven by the need to communicate any changes to our brand identity and the creation / recreation of branded materials. Actual costs will be determined once the full extent and timing of changes are known. The funding for implementation and outreach on a new brand identity is included in the amount presented to the board for approval as part of the FY23/24 budget.

#### Committee Recommendation

Ad hoc committees of the Board of Directors and CAC have stated their support for adoption of the recommended name. The Executive Committee discussed this proposal on June 7, 2023. Feedback was generally supportive. Comments from board members and members of the public centered on focusing the name and messaging on our role as a public agency and regions served, while avoiding personification.

#### **Attachments**

A. New Name Proposal ppt.

# New Brand Name Proposal

Marketing, Regulatory, & Legislative Committee JUNE 16, 2023





#### Attachment Staff Report Item 6A

### Overview

- Background & Rationale
- Insights
- Stakeholder Engagement & Timelines
- Process & Considerations
- New Brand Name Proposal

# Background & Rationale

### **EBCE Brand Evolution**

#### Attachment Staff Report Item 6A



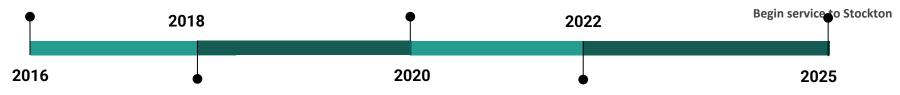
#### **Original Brand and Logo Development**

County hired consultants to develop initial website, collateral, and logos.

#### **Updates to Look & Feel**

Website update to give a more modern look and feel to the brand. Logo and key messaging remain unchanged.

First customer program offering.



#### Initial Enrollment and Launch of Service

Enrollment marketing and outreach campaign including customer notifications and key messaging.



#### **Program Marketing with Calls to Action**

Multiple programs launched or in planning; specific calls to action, expanding on an educational focus



#### Attachment Staff Report Item 6A

### In the Beginning...

When we launched EBCE, our primary objective was to <u>educate</u>:

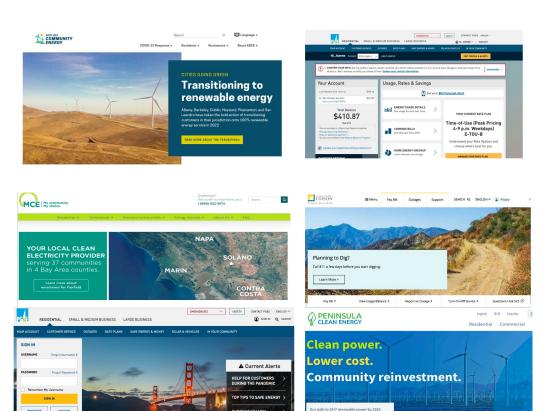
- What is a CCA?
- How does your bill work?
- EBCE is not a scam...



# A Brand Expression to Support Education and Trust

#### Our brand expression is:

- Very literal; we have a highly descriptive name and logo
- Self-referential; our messaging has traditionally focused on what we do (as opposed to what that means for the consumer)
- Familiar; our "look" is similar to many other CCAs or IOUs



Stockton 2024

### We've Been Successful

On track to implement the strategy for 100% clean by 2030

95% average retention rate across our service area



2022 National Notable Achievement Award for Land Revitalization Team Excellence



**\$21 million** spent on local programs like battery energy storage, induction cooking, and electric heat pump water heaters

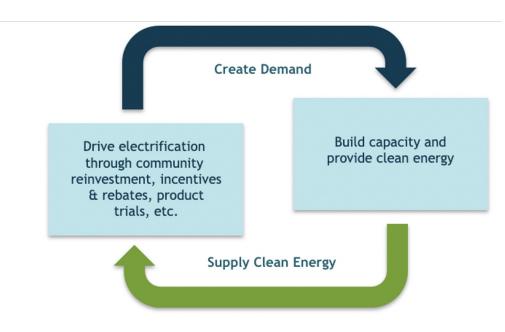
Steady expansion of our service area; Pleasanton, Newark + Tracy 2022;

**\$19 million** annual customer savings vs. what would have been paid for PG&E service

**1,015 megawatts** of new wind, solar, and battery storage, including projects in Alameda County

#### We Continue to Mature and Evolve to Better Serve ชัยที่ เซอที่ที่ก็เขาโปเล็ร 6A

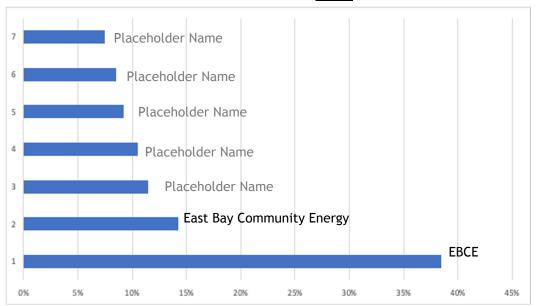
- We are moving from simply filling demand to <u>creating</u> it
- Growing capacity and expertise
  to stand up consumer- and
  commercial-facing programs
  that expose customers to
  electric alternatives and speed
  their adoption, accelerating
  decarbonization



# Insights

# Our Name is a Barrier to Success in San Joaquin to The Barrier to Success in S

Q12. Which one of these names is your least favorite?



Q13: Why?

#### **EBCE**

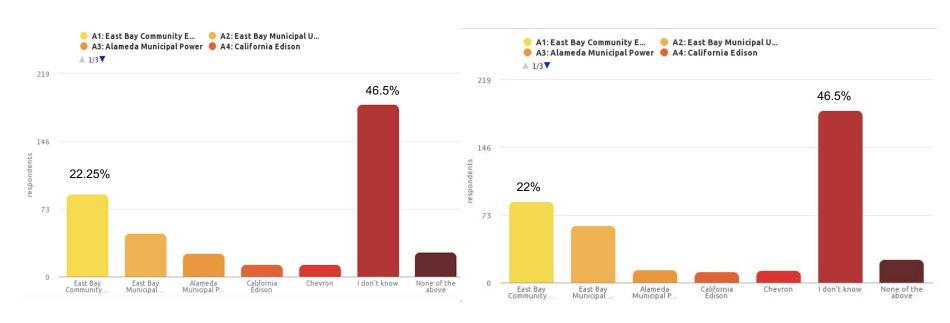
 Acronyms are off-putting; hard to remember

#### East Bay Community Energy

 San Joaquin County not part of East Bay; East Bay too expensive / doesn't represent my values

#### **Unaided Awareness**

Question: PG&E manages the electricity system in your area. You also have an option for generation service (power plants). Is that...



May 2022

October 2022

# Stakeholder Engagement & Timelines

# Meetings and Public Information - 2022 to early 2023

- Attachment Staff Report Item 6A
- 4/1/22 Presented <u>brand refresh concept</u> to MRL Subcommittee
- 10/19/22 BOD meeting <u>CEO Report</u> notes hiring of Head of Brand
- 12/14/22 BOD meeting <u>CEO Report</u> provides update on brand efforts
- 12/15/22 RFP posted for partner to support
   Brand Identity Evolution
- 2/15/23 BOD meeting consent agenda for approval of contract for Brand & Visual Identity Services

# Winter/Spring 2023

#### February

 Ad Hoc Committees of the Board and CAC established; initial meetings

#### March

- O Survey of stakeholders, customers, and staff
- Presentation to MuniPals

#### April

- Ad Hoc Committee meetings
- Presentation to Exec Comm, CAC, and Board

#### May

- Ad Hoc Committee meetings
- Update in CEO Report to Board
- Presentation on brand at Marketing & Account Services Special Board Retreat
- Special meeting of the MuniPals

### June 2023



## Ahead: Implementing our Evolved Name & Brandentiente transfer to the other lands of the state of the other lands of the other l



#### Plan, Prepare, Build

- Catalog / update all branded assets
- Build launch plan x audience
- Create toolkits x audience (e.g. logo, guidelines, FAQ, messaging, social posts, newsletter content)

#### **Stakeholder Enablement**

 Communications and training for internal and external stakeholders (e.g. all employees, MuniPals, sponsored entities, program partners)

#### **Soft Launch**

- Notice customers
- Reskin website
- Apply brand to external touchpoints
- Social media campaign
- Outreach at events

#### **Robust Comms**

- Integrated campaign to inform and build excitement among our constituents (e.g. radio, buses, BART, OOH)
- Launch evolved website
- Measure awareness

#### Transition to Steady State\*

- Begin messaging shift from introduction to steady state
- Continue elevated level of outreach with programs focus
- Integrate tracking data and stakeholder input to drive additional activities

<sup>\*</sup> Timing influenced by results of tracking survey

## Reference: Ad Hoc Committees

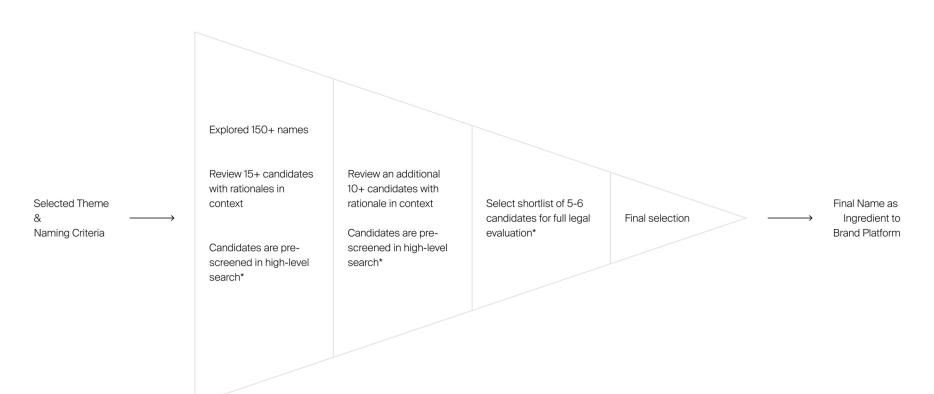
| Name               | EBCE Role                        | Jurisdiction Role          |
|--------------------|----------------------------------|----------------------------|
| Elisa Márquez      | Current Chair                    | Supervisor, Alameda County |
| Dan Kalb           | Former Chair                     | Councilmember, Oakland     |
| Jaime Patiño       | Former Chair of MRL Subcommittee | Councilmember, Union City  |
| Matt Bedolla       | Director                         | Councilmember, Tracy       |
| Dan Wright         | Director                         | Councilmember, Stockton    |
| Anne-Olivia Eldred | Chair of CAC                     | Oakland resident           |
| Ed Hernandez       | Vice Chair of CAC                | San Leandro resident       |
| Jim Lutz           | At-Large Member of CAC           | Oakland resident           |

# Committee Feedback

| Ad Hoc Committees   | Support from both Board and CAC members for new name  |
|---------------------|---|
| Executive Committee | Feedback was generally supportive. Comments from board members and members of the public centered on focusing the name and messaging on role as a public agency and regions served, while avoiding personification. |

# Process & Considerations

# **Naming Process**



AVCE - Apple Valley Choice Energy CEA - Clean Energy Alliance CCA - Community Choice Aggregation CPA - Clean Power Alliance

### EBCE - East Bay Community Energy

LE - Lancaster Energy MCE - Marin Clean Energy OCPA - Orange County Power Authority PG&E - Pacific Gas & Energy RCEA - Redwood Coast Energy Authority RMEA - Rancho Mirage Energy Authority SCE - Southern California Edison SCP - Sonoma Clean Power SDCP - San Diego Community Power SJCE - San Jose Clean Energy SJP - San Jacinto Power

SVCE - Silicon Valley Clean Energy

#### Opportunity to evolve our name

- From locally descriptive and limiting to evocative and flexible for expansion
- From a complex, forced acronym to a short and memorable name that energizes our customers, employees, and partners

### East Bay Community Energy

(EBCE)

- Descriptive of single region Descriptive, adds context
- Generates local identity

- · Anchors the category
- In-line with CCA category
   Increases trademark-ability

Descriptive name limits regional expansion Lengthy acronym EBCE is used throughout but lacks meaning

#### Newname

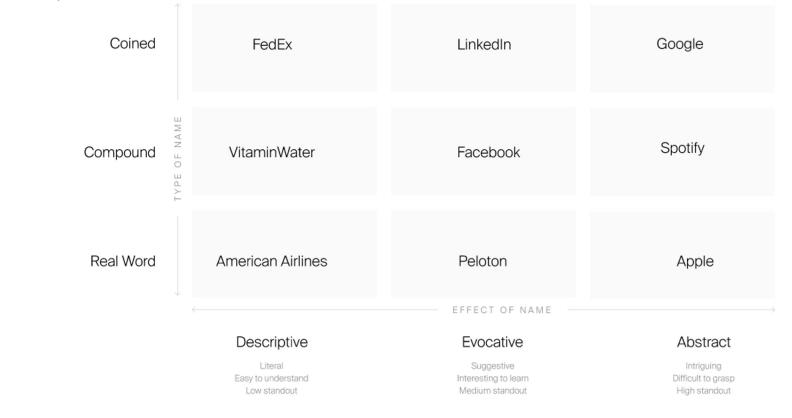
Community Energy

- Evocative of progress
- Generates inclusion
- Short & stands apart
- Primary, customer-facing brand name (DBA)
- · Descriptive, adds context
- · Anchors the category
- · Increases trademark-ability
- · Secondary-level messaging, where needed

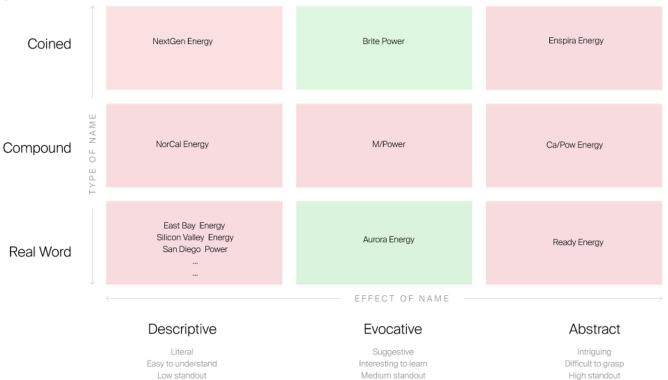
Evocative name is flexible for service & geographic expansion DBA (Doing Business As) name is customer & employee-facing Registered company name can remain different

## Naming Criteria

- 1. Signals energy, community, or progress
- 2. Evokes momentum, positivity, and togetherness
- 3. Flexible for business and service area expansion
- 4. Balances uniqueness with reliability
- 5. Based on easy-to-understand words
- 6. Sounds and looks interesting; ideally also wearable
- 7. Stands out from clean tech/smart home innovators
- 8. Works in connection with "Community Energy" but without creating negative acronyms
- 9. Ownable as URL and available as trademark



Fictional Name Examples



# Name Proposal

### Considerations

- Legal check is complete and clear name is available for use
  - Other top contenders did not pass initial legal review, presenting risk
     of litigation
- Trademark registration submitted
- Social media handles and URLs have been secured in advance of revealing the name publicly
- Name proposal is the outcome of many months of working with the ad hoc committees, public engagement, consultant engagement, internal staff analysis, and legal review

# Ava

Ava Community Energy

| <b>Ava Community</b> | Energy |
|----------------------|--------|
|----------------------|--------|

Attachment Staff Report Item 6A

| Origin    | Coined from Alameda County + Valley   |
|-----------|---|
| Rationale | Signals approachability<br>Evokes humanity and optimism<br>Short, warm, and memorable |

Language

"East Bay Community Energy is now Ava"

"We'd like to thank Ava Community Energy for being the Climate Justice Sponsor of the Oakland Roots."

"The next speaker is from Ava Community Energy, servicing Alameda County to the Central Valley."

Ava is powering better living with clean, affordable energy.



Ava is powering better business with clean, affordable energy.





# Ava

Ava Community Energy

Thank you for your consideration.

We welcome your feedback.