



EAST BAY COMMUNITY ENERGY
ENERGY RESILIENT MUNICIPAL CRITICAL FACILITIES
REQUEST FOR OFFERS

ATTACHMENT D: OFFER REQUIREMENTS

Each Respondent should submit a brief narrative of their qualifications. Please provide responses to all the information requested below, organized under the appropriate section headers and maintaining the listed numerical section order.

The Offer Supplement must be submitted as a PDF file via the Respondent's Dropbox folder. The file name should be saved as "EBCE Offer Requirements_RespondentCompanyName".

DEVELOPER BACKGROUND

Complete only once per Respondent and include as the opening section of the PDF packet. Limit Developer Background to 8 pages.

i. Corporate Structure

- Briefly describe the history of the company's operation, as well as the size and footprint of the company, including reference to the number of personnel based in California and in Alameda County (if applicable).

ii. Development & Relevant Project Experience

Please include project examples and narratives for all four bullet points below.

- Provide at least three (3) examples of multi-site solar PV projects which include systems up to 500 kW DC that have achieved COD within the last five (5) years..
- Provide at least two (2) examples in the last five (5) years where you have financed or secured financing for Power Purchase Agreement (PPA) projects of at least 500 kW DC each.
- BESS provider has installed and received permission to operate, or is actively engaged on project construction for portfolios of solar + storage systems for resilience.
- Microgrid provider has installed and received permission to operate, or is actively engaged on project construction, for at least one microgrid project.

iii. Project Financing and Ownership

- Describe your financing strategy related to development, construction, and long-term ownership. Please state your assumptions relative to the project financing structure, the type of anticipated/committed financing, and all involved parties.
- Describe the tax equity financing strategy, including what assumed ITC and SGIP levels and steps taken to de-risk through safe harboring, construction start, etc.
- Provide historical track record on completed financings and partnerships.

iv. Labor, Workforce Development, Community Investment

- Describe the project's labor strategy and commitments, including details on:
 - o Number of contractors or sub-contractors based in Alameda County or City of Tracy
 - o Number of contractors or sub-contractors certified as small businesses (either state or federal certification)
 - o Use of Union labor and prevailing wages, citing any existing Project Labor Agreements signed for the project
 - o Commitments to workforce development opportunities (either directly through the project or through investment in workforce development opportunities elsewhere)

v. Operations & Maintenance Implementation & Strategy

- Describe the project O&M strategy, key parties, contracting status, and committed/expected timing for execution.
- Please describe any decommissioning plans and plans for disposal of key equipment at the end of the project's life.

REFERENCES

Please provide a minimum of three (3) current and past clients. References must be satisfactory as deemed solely by responsible EBCE staff. References should have similar scope, volume, and requirements to those outlined in these specifications, terms and conditions.

Respondents must verify the contact information for all references provided is current and valid and are encouraged to notify all references that EBCE may contact them to obtain a reference. EBCE staff reserves the right to contact references other than those provided in the response and to use the information gained from them in the evaluation process.

IN WITNESS WHEREOF, the authorized representative of the Respondent has completed and provided the requirements set out in this form.

CONTRACTOR

BY: _____
(Signature)

(Name, Title)

(Address)