



CEO Report Item 10

TO: Ava Community Energy Board of Directors

FROM: Howard Chang, Chief Executive Officer

SUBJECT: CEO Report (Informational Item)

DATE: September 17, 2025

Recommendation

Accept Chief Executive Officer (CEO) report on update items below.

Executive Committee Meeting

An Executive Committee Meeting was held on Wednesday, September 3, 2025. Members received updates on the Customer Programs Strategic Roadmap and an informational presentation on the Slice of Day RA Requirements. The next meeting will be held on Wednesday, October 1, 2025, at 3pm.

Marketing Regulatory and Legislative Subcommittee Meeting

A Marketing Regulatory and Legislative Subcommittee Meeting was held on Monday, July 21, 2025. Members received updates about legislative priorities and Understanding the Drivers of PG&E Rate and Cost Growth, and a primer on the PCIA. The next Marketing, Regulatory and Legislative Subcommittee meeting will be held on Friday, October 17, 2025, at 10am.

Long-Term Projects Update

Two Ava projects from long-term agreements achieved their Commercial Operation Date in August of 2025.

- **Kola Energy Storage (Kola):** The Kola project is a 125 MW / 500 MWh battery energy storage facility that is part of a larger 400 MW / 1600 MWh facility located in Ava's service territory. The development of the facility created over 100 union jobs during the construction phase and will generate approximately \$100 million in additional tax revenue to San Joaquin County over the life of the project. Kola achieved Commercial Operation on August 1st, 2025, and has a delivery term of 20 years.
- **Hanford Energy Storage (Hanford):** The Hanford project is a 16 MW / 64 MWh battery energy storage facility co-located with an existing natural gas facility. Ava has an agreement for 16 MW of Resource Adequacy (RA) from the battery. The addition of battery storage at the facility will reduce the run-time of the co-located natural gas facility and lower overall emissions from the gas plant. The Hanford battery was completed and achieved Commercial Operation on August 20th, 2025.



1 Kola Energy Storage Facility, San Joaquin County, CA

Municipal Fleet Electrification Update

Over the course of several years, Ava provided no-cost technical assistance to its member jurisdictions by funding and leveraging the industry expertise of a consultant team to develop 10-year fleet electrification plans. Each plan included a schedule for replacing every gas and diesel vehicle with an appropriate electric model, charging infrastructure recommendations, a total cost of ownership analysis, and a greenhouse gas reduction analysis. These plans were developed for 13 jurisdictions within Ava's service area at the time.

The California Energy Commission (CEC) then released a Grant Funding Opportunity (GFO) to help fund government fleet EV charging infrastructure. Ava then provided further no-cost technical assistance to the 5 jurisdictions that met the GFO requirements by funding a consultant to develop and submit a grant application for each jurisdiction. These applications leveraged the fleet electrification reports previously developed for each jurisdiction. 3 of those applications were then awarded a total of \$7.6M in grant funding from the CEC. All 3 Grant Agreements have now been executed, and each will fund the installation of at least 100 fleet EV charging ports.

Grant Funding Awards

Jurisdiction	CEC Funding	Match Funding	Total Funding
Alameda County	\$3.7M	\$5.2M	\$8.9M
City of Livermore	\$1.6M	\$3.1M	\$4.7M
City of Oakland	\$2.3M	\$3M	\$5.3M
	\$7.6M	\$11.3M	\$18.9M

Ava in the Community

To raise awareness of our service, support our community, and stay close to our customers, Ava sponsors and staffs events throughout our service territory all year long. Stop by to say hello at any of these upcoming events between September 17 and October 22. Learn more at <https://avaenergy.org/about-ava/meetings-events/events/>

Date	Event	Location
9/18/2025	Stockton Coffee Office Hours	Trail Coffee in Stockton
9/20/2025	Family Day at the Park, Stockton	Weber Point Park
9/21/2025	Piedmont Harvest Festival	Piedmont Main Park
9/21/2025	Berkeley Sun Day	Willard Park
10/4/2025	Emeryville Harvest Festival	Huchiun Park
10/4/2026	Stockton Pride	926 N Yosemite St, Stockton, CA 95203
10/12/2025	Tracy Pride	Lincoln Park
10/19/2025	Cycle of Hope	Dublin

Community Sponsorship Recipients

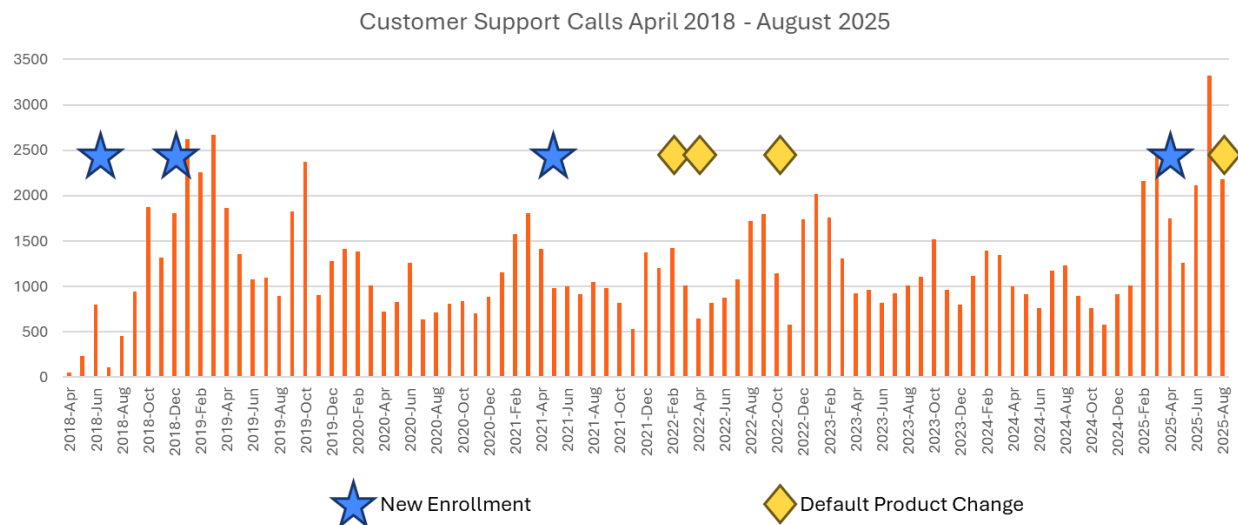
Three times a year, Ava awards sponsorships to community organizations across our service area. Funding areas include (but are not limited to) sports, art, music, and STEM. More information, eligibility criteria, and a link to apply for the next round of sponsorships can be found at <https://avaenergy.org/community/grants-sponsorships/community-sponsorships/>. The most recent sponsorship recipients are:

Recipient Org	City	Sponsorship Amount
Emeryville Celebration of the Arts	Emeryville	\$2,360
Young STEAMers	Fremont	\$2,500
FTC SciRavens	Fremont	\$2,500
Invent the Future	Fremont	\$1,540
2204 Rambots – California Crosspoint Academy	Hayward	\$2,500
Down by the Bay Nursery	Hayward	\$2,500
A Safe Place	Oakland	\$1,950

Alameda Health Systems Foundation	Oakland	\$2,500
Lake Merritt Institute	Oakland	\$2,500
Oakland Triathlon Club	Oakland	\$1,000
EHS Girls4Sports	Dublin	\$1,610
Emerald HOSA	Dublin	\$870
Kids Bike Lane	Livermore	\$2,500
New Haven Schools Foundation	Union City	\$2,447
Regional Parks Foundation	Alameda and Contra Costa County	\$2,500

Emergency Food Bank	Stockton	\$2,000
Improve Your Tomorrow	Stockton	\$2,500
Tracy Earth Project	Tracy	\$2,500
Tracy Community Connections Center	Tracy	\$2,500

Customer Support Call Trends Over Time



The Ava customer support team fields an average of 1,200 calls a month, with peaks in the months leading up to a new enrollment or default service plan change, such as the City of Fremont's most recent residential transition from Bright Choice to Renewable 100. The annual call volume cycle sees, independent of other activities, higher calls in December/January and July/August, coinciding with peak winter and summer bills.

This year the customer support team saw record call levels due to continued activity from new Ava communities, Stockton and Lathrop in August, as well as high summer bills – especially in San Joaquin County, which has higher summer bills due to air conditioning, as well as Fremont's transition to Renewable 100.

The customer support team was prepared for these call volumes based on previous experience with summer bills and these high engagement events.

New Employees

Penelope (Penny) Bach

Penny joined Ava on September 8, 2025, as the Program Manager for Ava Charge. Penny's responsibilities include leading the cross functional project delivery and the overseeing full program lifecycle for Ava Charge.

Penny brings 10+ years of experience working in the Electric Vehicle (EV) charging industry. Prior to joining Ava, Penny worked at Amazon as Sr. Program Manager for the deployment of Level 2 and Level 3 EV chargers at scale for Amazon's fleet of electric delivery vans. Penny also spent 4 years working at Rivian Automotive as Sr. Analyst for Rivian's Level 3 DC Fast Charging Network. Before Rivian, Penny worked at ChargePoint, Inc. designing and executing EV charging deployment programs for Commercial Real Estate properties and Multifamily communities.

Penny has a Master's degree in Business Administration (MBA) from Western Governor's University, and a B.A in Humanities and Liberal Arts from California State University, Fullerton. She is Project Management Professional (PMP®) certified, and LEED AP BD+C certified from US Green Building Council.

Brendan Abatecola

Brendan Joined Ava on August 11th, 2025, as Project Manager, Infrastructure Delivery. He will be supporting the Local Development team by managing delivery and execution of the Critical Municipal Facilities (CMF) solar + storage portfolio.

Prior to Ava, Brendan worked as a Project Manager at Prime Electric, where he managed a portfolio of commercial solar PV + BESS projects as well as helped to develop the renewable energy group's engineering team. Before that Brendan was a Project engineer at Sprig Electric where he worked on PV+BESS design and drafting as well as assisted the Project Management team with project execution. Brendan has over 7 years of experience in the development and construction of solar PV + BESS projects including experience with financial payback analysis, PV system/production modeling, and electrical design. Brendan holds a B.A in environmental studies from the University of California, Santa Barbara as well as a professional certification for Energy Innovation and Emerging Technologies from the Stanford School of Engineering.

Thomas Roccanova – PR Contracts Manager (July 10, 2025)

Thomas Roccanova joined Ava in July 2025 as a Power Resources Contracts Manager. In this role, he supports Ava's customer programs by managing contract administration for distributed energy resources, load modification programs, vehicle charging, and demand response products. He also develops strategy and leads processes to oversee contracts and financial settlements.

Before joining Ava, Thomas spent 2.5 years advancing fleet electrification projects with corporate customers at Revolv. Prior to Revolv, he spent 8 years at SunPower/Total Energies, originating and developing commercial-scale solar and energy storage projects.

Thomas holds a bachelor's degree in Environmental Economics and Policy from the University of California, Berkeley.