

Attachment A: Required Response Information

1. Project Approach

- Describe your overall approach to leading a complex, multi-stakeholder strategic planning process. How will you ensure the roadmap is both comprehensive yet organizationally feasible?

2. Schedule and Workplan

- Provide a graphic or visual depiction of your proposed process for developing Ava's strategic roadmap. The graphic should include the major phases, decision points, and how stakeholder input will be integrated throughout the process.
- Provide a Gantt chart of your proposed schedule for this engagement, including all major milestones, deliverables, dependencies, and decision points through October 2026.
- Provide a work streams graphic that illustrates how tasks and deliverables intersect with different stakeholders.

3. Timing

- What specific actions do you recommend Ava and the Consultant team take early in the process to ensure we can launch smoothly and stay on schedule?
- Are there questions your team needs Ava to address to allow you all to hit the ground running?
- What work can be conducted in parallel to accelerate progress toward the October 2026 deadline?
- What risks or barriers do you foresee in delivering this roadmap on time and how will you mitigate them?

4. Stakeholder Engagement Strategy

- Describe your approach to stakeholder engagement given our objectives. How would you design an engagement strategy that is inclusive but also focused on high-level priorities rather than detailed program design, which will not be conducted as a part of the roadmap?
- Describe how you would approach developing a stakeholder map for this process. What criteria would you use to prioritize who is engaged, when, and how?

5. Lessons Learned

- Based on your prior strategic planning experience, what lessons should Ava be aware of?

6. Ava Procurement Preferences

- Does your team have an office located in Ava's service territory or does at least 25% of your workforce reside in Ava's service territory?
- Will your team use union labor or union contractors for these services if selected?
- Is your organization registered as a Disabled Veteran Business Enterprise with the California Department of General Services?
- Is the office where work will primarily be conducted on behalf of Ava for these services be located in a Disadvantaged Community as identified by the California Environmental Protection Agency's CalEnviroScreen 4.0 Tool?