



CEO Report Item 13

TO: Ava Community Energy Board of Directors

FROM: Howard Chang, Chief Executive Officer

SUBJECT: CEO Report (Informational Item)

DATE: July 15, 2026

Recommendation

Accept Chief Executive Officer (CEO) report on the update items below.

Executive Committee Meeting

An Executive Committee meeting was held on Wednesday, July 1, 2026. Members received a preview of the FY 2025-2026 audit process and an overview of the Integrated Resource Planning (IRP) process. The next Executive Committee meeting will be held on Wednesday, September 2, 2026 at 3 pm.

Rate Comparison Mailer Update

A rate comparison mailer, technically called the Joint Rate Mailer (JRM), is a required customer communication, which is sent once a year as a joint effort of Ava and PG&E. It is required by the CPUC in a prescribed template. The rate comparison mailer includes a rate cost comparison of standard PG&E, Bright Choice, and Renewable 100 services for five different rate tariffs: ETOUC (Residential), B1 (Small Commercial), B19S (Large Commercial) and either ETOUC or E1 CARE (Residential Income Qualified Discount). The mailer also includes a comparison of the power content between PG&E and Ava Community Energy for calendar year 2025. The annual rate comparison was mailed and emailed to all current customers at the end of June.

Ava created two groups based on PCIA vintage years 2018 and 2025. Customers in unincorporated San Joaquin County received the vintage 2025 versions and E1 CARE while all other customers received the vintage 2018 version and ETOUC CARE. There is a significant difference between these vintage PCIA fees – vintage 2025 PCIA being about negative 1 cent and vintage 2018 being about positive 3.5 cents. Therefore, it was in the interest of providing the most accurate information to customers that Ava issued two groups by vintage for this year's rate comparison mailer.

Copies of all rate comparison mailers can be found on our Key Documents page:

<https://avaenergy.org/about-ava/key-documents/>

Additional information explaining the rate comparison mailer can be found on our Insights page:
<https://avaenergy.org/insight/ava-and-pges-annual-rate-comparison-mailer/>

Example of the rate comparison mailer




Ava Community Energy
1999 Harrison St. Ste 2300
Oakland, CA 94612

Your energy choice

Electric Power Generation Mix* Percent of Total Retail Sales (kWh)

Specific Purchases	PG&E	Ava Bright Choice	Ava Renewable 100
Renewable Procurements	33%	54%	100%
Biomass & Biowaste	3%	12%	0%
Geothermal	0%	1%	0%
Eligible Hydroelectric	2%	1%	0%
Solar	21%	25%	61%
Wind	7%	15%	39%
Coal	0%	0%	0%
Large Hydroelectric	6%	36%	0%
Natural Gas	28%	0%	0%
Nuclear	33%	9%	0%
Other	0%	0%	0%
Unspecified Sources of Power**	0%	1%	0%
TOTAL	100%	100%	100%

* As reported to the California Energy Commission's Power Source Disclosure Program, PG&E data is subject to an independent audit and verification that will not be completed until later in 2020. Ava Community Energy attests to the veracity of Ava Community Energy's data by October 2020. The figures above may not sum up to 100% due to rounding. Please visit [avaenergy.org](#) for any updates to the Power Source Label data.

** Unspecified sources of power refers to electricity that is not traceable to a specific generating facility, such as electricity traded through open market transactions. Unspecified sources of power are typically a mix of all resource types, and may include renewables.

For information, visit:
 Para detalles de este programa en español, visite:
 參閱此計劃之詳情，請上網頁：
[AvaEnergy.org](#)

Generation Rate (\$/kWh)

	PG&E	Ava Community Energy Bright Choice	Ava Community Energy Renewable 100
Generation Rate (\$/kWh)	\$0.12128	\$0.07416	\$0.09222
PG&E Delivery Rate (\$/kWh)	\$0.29782	\$0.29782	\$0.29782
PG&E PCIA/FF (\$/kWh)	-\$0.00918	\$0.03738	\$0.03738
Total Electricity Cost (\$/kWh)	\$0.40992	\$0.40936	\$0.42742
Average Monthly Bill (\$)	\$138.52	\$138.33	\$144.43

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New Web Content

Ava regularly publishes educational content on our website to help customers understand their energy choices, navigate their bills, and participate in our programs. Below is a curated list of recent content. For additional resources, visit [AvaEnergy.org/insights](https://avaenergy.org/insights).

Title	Link	Description
Ava and PG&E's Annual Rate Comparison Mailer	https://avaenergy.org/insight/ava-and-pges-annual-rate-comparison-mailer/	Explanation of annual communication sent to all eligible customers about their service plan options
PSPS Events: What They Are and How To Prepare	https://avaenergy.org/insight/psps-events-what-they-are-and-how-to-prepare/	Explanation of Public Safety Power Shutoff (PSPS) events, including Ava vs. PG&E's role in them
Battery Options for Your Home Solar System	https://avaenergy.org/insight/battery-options-for-your-home-solar-system/	Overview of different battery system types and set-ups

Energy Prepay Transactions Update

Last month the Board approved Ava entering into two prepay transactions. Just after receiving CCCFA approval, the market was in an optimal condition for us to immediately enter the market the next day. On June 26, our underwriters at Morgan Stanley successfully priced the first prepay bonds and the sale closed on July 9, providing exceptional results.

Market conditions were very favorable; thus, we increased the amount of bonds offered to the \$1.25 billion maximum approved. Morgan Stanley obtained \$2.2 billion of orders overall. This allowed us to improve yields by 2 basis points and increase our savings better than expectations. The transaction resulted in Ava locking in a 13.9% discount on 5,100,624 MWh's over the next 10 years providing an estimated \$88.1 million in cash flow savings.

Power deliveries on this prepay will begin in November 2026 and will provide savings of \$2.6 million in the 2026-27 fiscal year. Volumes will continue to ramp up and provide \$7.7 million in the 2027-28 fiscal year and then approximately \$9.6 million per year for the remaining 8 years, until the Series 2026F bonds need to be repriced and savings levels redetermined.

We will keep the Board informed of progress on the second transaction, which is nearing a point that we will be in a position to sell those bonds.

Ava in the Community - July

To raise awareness of Ava's service, support our community, and connect customers to our offerings, Ava sponsors and staffs events throughout our service territory all year long. Additionally, we also deliver presentations to community groups. Below is a list of upcoming events we'll be attending between 7/15 and 8/31. Learn more at <https://avaenergy.org/about-ava/meetings-events/events/>

Date	Event	Type	Location
7/18/2026	Family Fun Festival	Tabling and Sponsoring	Stockton
7/24/2026	Dublin Leprechauns vs Bakersfield	Tabling and Sponsoring	Dublin
7/31/2026	Stockton Ports vs. Lake Elsinore	Tabling and Sponsoring	Stockton
8/1/2026	San Leandro Induction Cooking Demo	Tabling	San Leandro
8/1-8/2/2026	Fremont Festival of the Arts	Tabling and Sponsoring	Fremont
8/2/2026	Oakland Ballers vs RedPocket Mobiles	Tabling and Sponsoring	Oakland
8/8/2026	Hack the Town	Sponsoring	Oakland
8/23/2026	Tri-City Ecology Center Volunteer Picnic	Tabling	Fremont
8/29/2026	Black August Arc of Liberation	Sponsoring	Oakland
8/29/2026	Hidden Jewels Unleashed	Sponsoring	Hayward
8/29/2026	Oakland Roots Back to School Night	Tabling and Sponsoring	Oakland

Fremont Non-Residential Customer Transition to Renewable 100

Staff is preparing for Fremont's non-residential (commercial) transition from Bright Choice to Renewable 100 in August. Customer outreach is progressing well, with just over 20% of eligible load (approximately 250 customers) electing to remain on Bright Choice. Eligible load refers to customers who are currently enrolled with Ava and receiving service under our Bright Choice option. These customer elections indicate that customers are receiving the information they need to make informed choices about their service options.

Customers have until July 23 to request to remain on Bright Choice and avoid being automatically transitioned to Renewable 100 in August. Requests may be submitted through Ava's online webform, by phone, or by email.

In addition to direct outreach to the City's largest commercial customers, outreach has included a marketing toolkit for City staff, information in the City's *Climate Ready Fremont* newsletter, participation in the June 18 *Future of Fremont* event, a July 8 customer webinar, and a presentation at the July 9 Economic Development Advisory Commission meeting.

The first customer notice is currently being distributed by mail and email. A second notice will be sent in August–September after customers have transitioned to Renewable 100, reminding them that they may return to Bright Choice at any time.

Local Development Update

Ava had previously been awarded a grant from the California Energy Commission (CEC) to develop a Medium- and Heavy-Duty Zero-Emission Vehicle Infrastructure Blueprint, and earlier this year the CEC released a follow-up solicitation for implementing those previously developed Blueprints. Ava and Prologis worked together on a proposal to that solicitation, which has been awarded \$8M in CEC grant funding. Prologis is also committing over \$22M in match funding and will lead the implementation to install and own a total of at least 12 MW of charging capacity to serve medium- and heavy-duty EVs that utilize a Prologis logistics facility in Tracy

Program Name	Status	Description	Key Metrics	Key Upcoming Activities
Planning				
Customer Programs Roadmap	In Development	Define Ava's customer programs roadmap for 2027-2032	N/A	Staff plans to bring a revised proposal and timeline to the September Board meeting
Transportation Electrification				
Ava Charge	Operational	Developing EV fast charging sites on City lots and garages across Ava's service territory with a focus on locating near multi-family dwellings	Oakland City Center West garage with 31 chargers is now in operation	Ava's contracted counterparty, Calibrant Energy, has notified Ava of a likely change and a delay in project installation.
Ava SmartHome Charging	Operational	Program to shift home EV charging away from peak hours while helping customers lower their cost of home EV charging.	>2,700 EVs enrolled, Virtual Power Plant performance metrics are being met	Identifying additional channels to enroll more customers in the Program
Ava Bike Electric	Operational	Program to provide incentives for customers to purchase electric bikes, CARE customers receive higher incentives and 40% of allocated funds	Over 26,000 applications received, 5,783 e-bikes purchased from 29 participating bike shops. 55% of rebate funding has been for CARE customers	Staff recommending an additional year and \$2M in funding for the Program at the July Board meeting
Building Electrification				
Health-e Communities Pilot	Closed	Direct installation program to replace gas stoves with induction for CARE customers and complete indoor air quality monitoring to evaluate air quality impacts.	Installed 162 induction cooktops	Ava has closed the program and is evaluating energy and bill impacts to customers and drafting a white paper to share learnings among key stakeholders.

Building Efficiency Accelerator	Closed	CPUC funded program to complete energy efficiency and building electrification projects on commercial and industrial customers, like LED lighting and heat pump water heaters	On target to reduce consumption by 12.8 GWh, 14 customers engaged in 100 unique projects	Program enrollment ended April 2026, Ava now evaluating energy savings for CPUC reporting
SolarApp Heat Pump Water Heater (HPWH) permitting	Canceled	Contract with SolarApp to add heat pump water heaters to their online permitting application	SolarApp will deliver lessons learned from permitting departments, HPWH installers, and manufacturers on the value of expedited permitting	Contract cancelled due to Federal withdrawal of IRA funding and SolarApp needing to focus on core solar permitting business
Heat Pump Water Heater Market Support	In Development	Programs to support Heat Pump Water Heater installations and market development	TBD based on implementation timing of Air District Regulations	Staff developing program proposals for heat pump water heater permit streamlining, workforce development, and customer incentives
Resilience				
Critical Municipal Facilities	In Development	Program to provide resilience on critical municipal sites. Eight projects across four cities will provide bill savings	Installing eight projects across four Cities totaling 258kW of PV and 1.34MWh of batteries generating 778,000 kWh of clean energy in year one.	All 7 NEM2.0 projects have received electrical sign-off. Projects will become operational in August/September. Ava coordinating trainings with Staff for operational readiness and preparing to bill participants. Planning ribbon cuttings with staff.
SmartHome Battery	Operational	Program to provide \$11.25M in upfront and ongoing incentives for residential solar and storage projects	Manage 21MW of solar paired batteries for residential and low income customers.	39 projects totaling 450kWh of BESS capacity have been enrolled. Ava has completed the first dispatch of assets.
Community Resilience Hubs	Operational	Provide \$5.75M in funding for Technical Assistance and incentives for the development of Community serving Resilience Hubs	Provide technical assistance for up to 50 Resilience Hubs sites and provide incentives for Resilience Hubs	Currently providing Technical Assistance to cohort of 14 sites that will be eligible to apply for an incentive this summer. Additional sites can enroll in Technical Assistance.

Community Grants				
Community Grant Program	Operational	\$8M budgeted for Community Grants to work with Community Based Organizations across four strategic focus areas	Award ~24 grants through 2033	Staff hosted Community Grants public workshop to solicit ideas for next round of community grants. Staff compiling results and will develop next round of grant RFPs for issuance in 2026 with community input
EV Charging	Operational	Provided grants to local non-profits to install up to twelve level 2 EV chargers at multiple places of worship	Two grants of \$300k over 3 years to Green the Church and Interfaith Power and light to install community owned EV chargers	Green the Church has installed their first project at Glad Tidings Church in Hayward. Both grantees continue to work on identifying sites
Youth Training	Operational	Empowering young individuals through education and exposure to employment opportunities and hands-on training in clean energy technologies through	Two grants of \$300k over 3 years to Rising Sun and AGAPE to train over 150 youth in electrification and clean energy trades	Students are beginning to matriculate into the job market. Rising Sun is developing an online jobs platform to help graduates find work in the trades.
Community Resilience Hubs	Operational	Emerald Cities Collaborative	Grant of \$350k over 2 years, ECC has completed three community workshops with over 170 participants and 26 unique community based organizations	ECC planning additional Community engagement workshops in 2026 to educate groups about Resilience Hubs and get potential sites into Ava's Technical Assistance Program