

Ava Community Energy

Webinar for Second 2026 DAC-GT RFO

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November 2, 2026

Agenda

1. Introduction to Ava
2. Overview of DAC-GT Program
3. Solicitation Details
4. Guidelines for Offer Development
5. Next Steps
6. Questions

- *Please also note that this webinar is being recorded. The slides and recording will be uploaded to the RFO webpage.*

Introduction to Ava



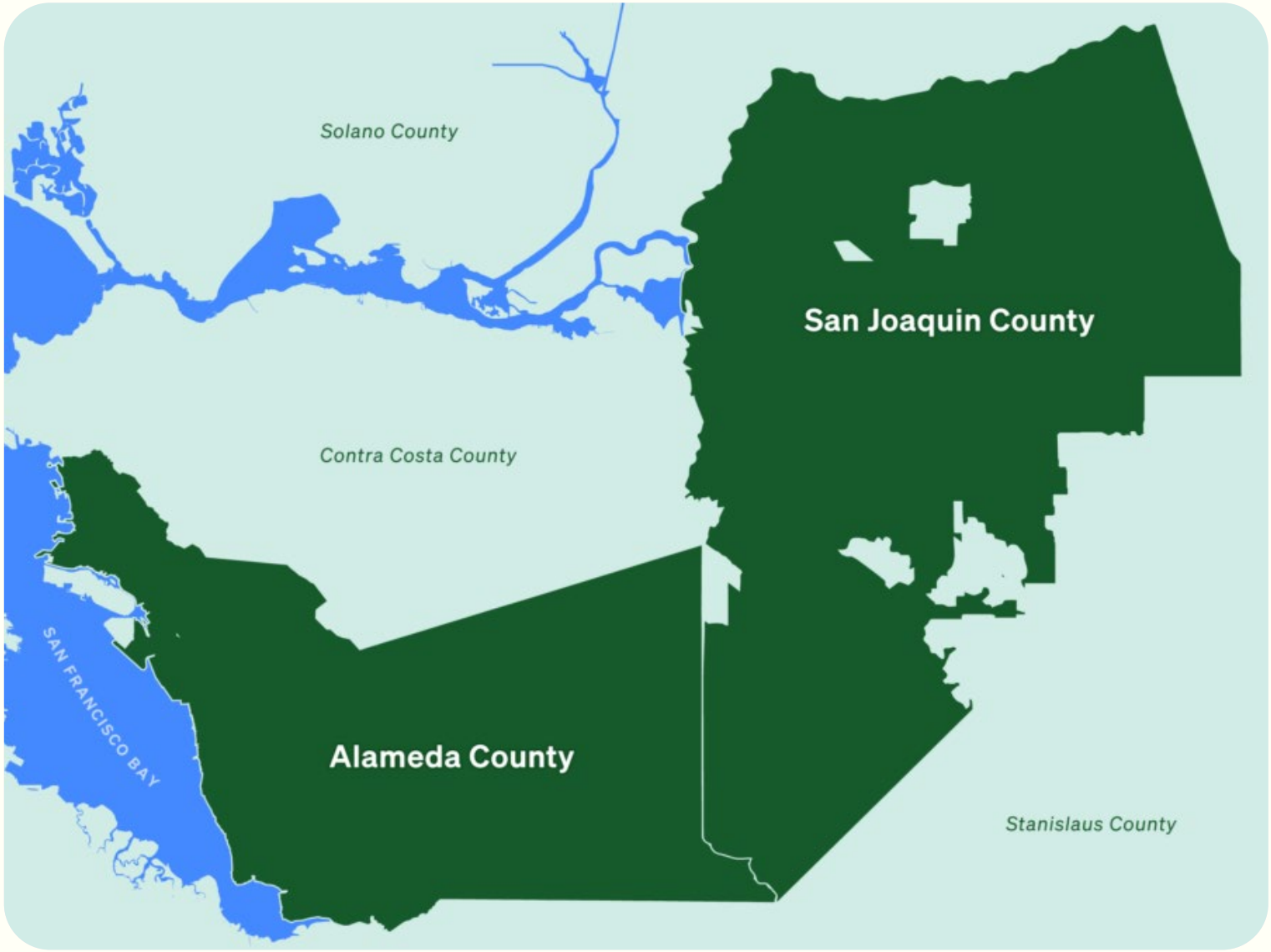
What is Ava Community Energy?



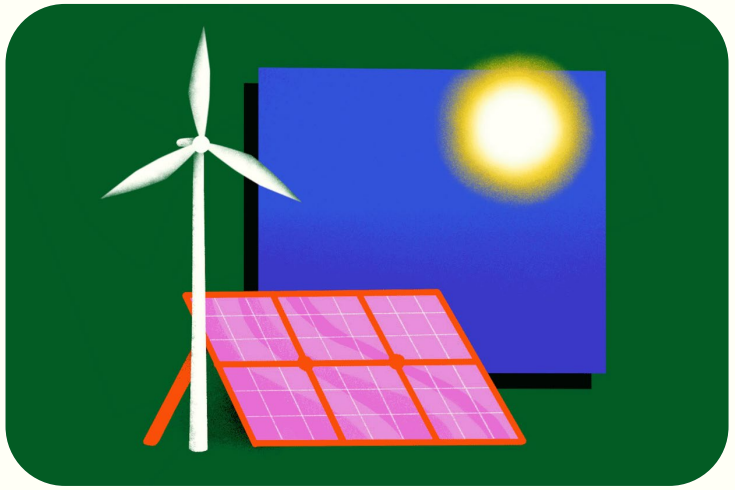
Ava Community Energy (Ava) is a not-for-profit local community choice power supplier. We provide electric generation services to Alameda County, unincorporated San Joaquin County, and the San Joaquin cities of Lathrop, Stockton, and Tracy.

What is Ava Community Energy?

Ava is the default provider of electricity generation service for our service area. Customers are automatically enrolled in our service and billed by PG&E. We currently service more than 810,000 residential and commercial customers.

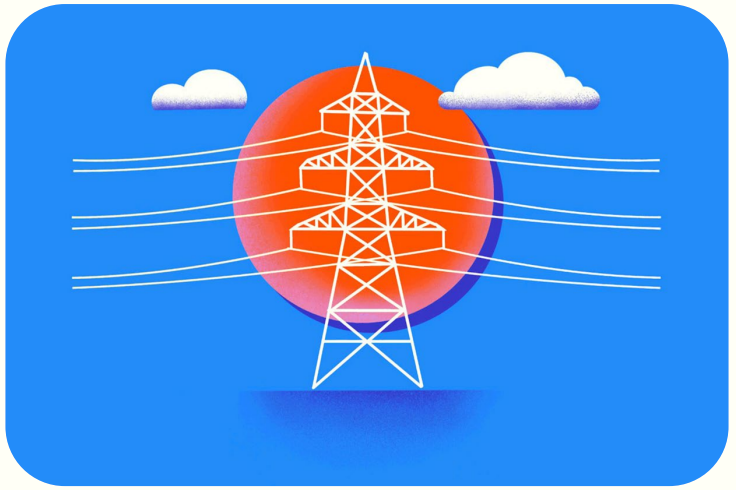


How It Works



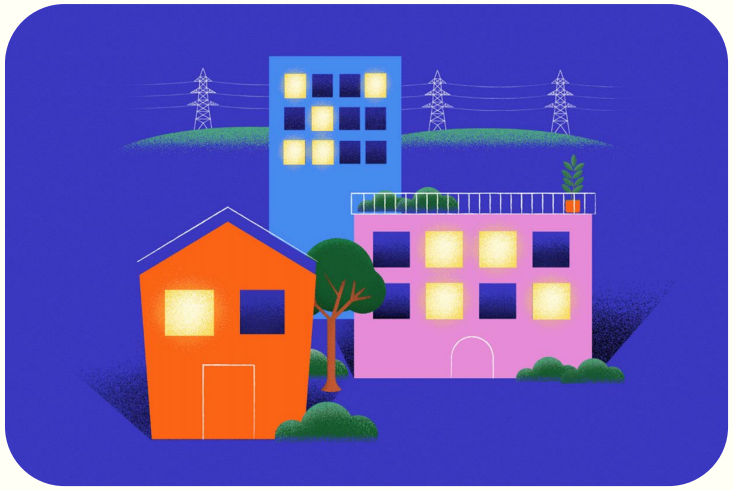
1. Ava buys and generates clean power

Ava buys and/or generates electricity from alternative resources and sells the power to customers at lower rates.



2. PG&E delivers the power to homes and businesses

Ava's power is delivered to customers by PG&E. Customers pay PG&E for delivery (i.e., transmission and distribution services) as they always have.



3. Customers get the power and local benefits

Customers benefit from lower rates, local governance, innovative programs, and access to more renewable energy.

Overview of DAC-GT Program

DAC-GT Background

- In 2018, the California Public Utilities Commission (CPUC) adopted Decision 18-06-027 which created the DAC-GT program. The program promotes the development of renewable generation in underserved communities.
- The program allows income-qualifying customers (defined as customers enrolled in CARE or FERA) living in a disadvantaged community ("DAC") census tract to receive 100% renewable energy and a 20% discount on their total electricity bill.
- Renewable energy projects must be sited within 5 miles of a DAC.



Disadvantaged Communities ("DACs")

What is a "DAC"?

Ava's RFO defines a DAC as a census tract that is:

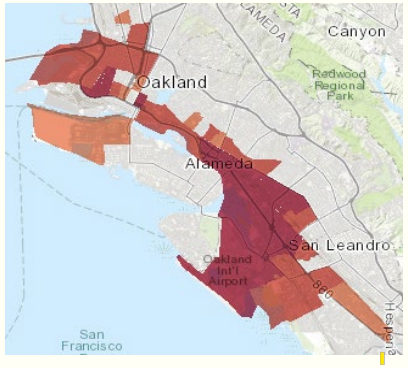
- Among the top 25% of census tracts statewide as identified by CalEnviroScreen 4.0 or 5.0 scores*,
- Among the top 5% of census tracts identified by CalEnviroScreen 4.0 or 5.0's Pollution Burden scores, or
- Lands under the control of federally recognized tribes
- See https://oehha.ca.gov/calenviroscreen.

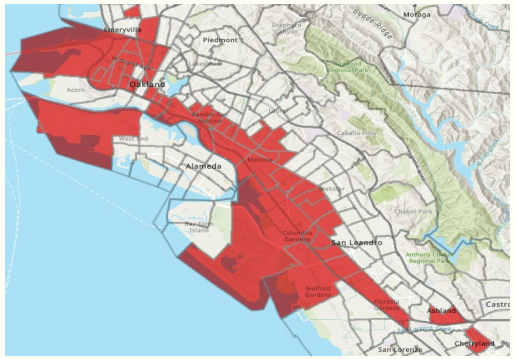
*CalEnviroScreen 5.0 DAC designations were finalized as of September 2026

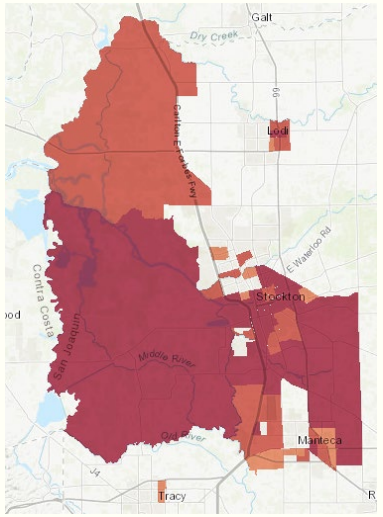
Can I find a map of DACs?

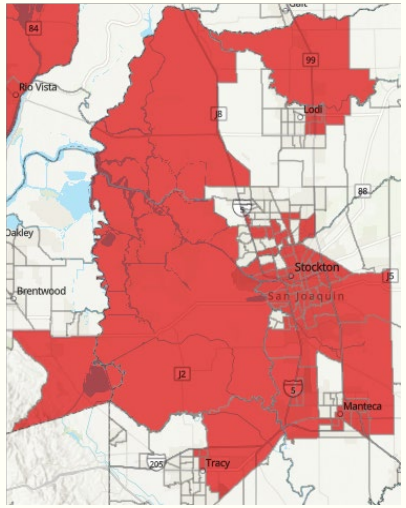
Yes! **CalEPA maintains a map at this website:**
https://oehha.ca.gov/calenviroscreen/sb535

Snapshot of CalEnviroScreen 4.0 and 5.0 DACs in Alameda and San Joaquin Counties (*illustrative only)*









Ava's DAC-GT Program and RFO Overview

	Ava's DAC-GT Program ("Solar Discount")
Program Size:	• Up to 11.25 MWac (serves ~4,700 customers)
Contract Term:	• 15 or 20 years
Project Location requirements:	• Located in Ava's service area and no more than 5 miles from a DAC census tract in PG&E territory
Customer Requirements:	• Residential customers who are enrolled in CARE or FERA and live in a DAC

Full solicitation materials are posted at avaenergy.org/solicitation/second-2026-dac-rfo/

Solicitation Details

Schedule

Date	Event
Ongoing	Respondents may register online to receive notices regarding the RFO.
October 22, 2026	**Issuance.** Ava issues RFO.
November 2, 2026	**Webinar.**
November 18, 2026	**Final Questions due by 5:00 p.m. PPT.** Final deadline to submit questions.
December 1, 2026	**Final Q&A Posted.** Ava to post Q&A document.
December 9, 2026	**Notice of Intent (NOI) to Offer due by 5:00 p.m. PPT.** Final deadline to submit NOI.
December 17, 2026	**Offers due by 5:00 p.m. PPT.** Offers, including all required files and related information, must be submitted via Dropbox.
January 29, 2027	**Selection.** Anticipated date Ava will notify Sellers via email of selection or shortlist status.
March 17, 2027	**Presentation to Ava Board.** Target date for approval of DAC-GT Offers by Ava Board of Directors.
March 24, 2027	**Contract Execution.** Anticipated date Ava will send standard contract for execution to all Sellers.
March 31, 2027	**Advice Letter Filing of Executed PPAs.** Anticipated date Ava will submit DAC-GT PPAs for CPUC Approval via Tier 2 advice letter.
May 5, 2027	**CPUC Approval.** Effective date will be contingent upon CPUC Approval.

Eligibility: Project Design Requirement

	2026 DAC-GT RFO Requirements
Project Location	The Project must be located both within Ava's service area and no more than 5 miles from a DAC census tract in PG&E territory.
Eligible Resources	The Project must be: i) A new Renewable Portfolio Standard ("RPS")-eligible, front-of-the-meter generating facility, or ii) A new RPS-eligible, front-of-the-meter generating facility paired with energy storage. Behind-the-meter projects and nonrenewable technologies are not eligible. Resource Adequacy only Offers will not be accepted.
Project Size	The project's renewable nameplate capacity must be no less than 500 kWac and no greater than 20 MWac, inclusive. The Offer's Contract Capacity must be no less than 500 kWac and no greater than 11.25 MWac, inclusive. If applicable, the storage nameplate must be no less than 500 kWac and no greater than 20 MWac, inclusive. If applicable, the storage Offer must be no less than 500 kWac and no greater than 20 MWac, inclusive.
Workforce	Detailed Workforce Development Plan must be included. Respondent shall submit Offers and pricing both with and without PLA.
Pro Forma PPA	If selected, Seller must be willing to execute the Pro Forma PPA without negotiation or modification, apart from population of Project-specific information. Respondents must provide a PPA populated with Project-specific characteristics and any proposed changes in "tracked changes" format.

Eligibility: Project Viability

	2026 DAC-GT RFO Requirements
Interconnection	For Projects that have not yet applied or have not yet been tendered an Interconnection Study as of the RFO launch date, Respondent shall i) request a Pre-Application Report and ii) enter into an interconnection process. Respondent must provide both the Pre-Application Report and evidence that the interconnection application is deemed complete by the distribution provider, PG&E. DAC-GT projects will need to ensure they can participate in CAISO markets prior to contract start under any agreement executed with Ava.
Deliverability	Offers for energy-only products are not required to demonstrate deliverability. Offers that include Resource Adequacy (“RA”) must demonstrate deliverability.
Site Control	Respondents attest they have secured site control for the entire delivery term of their Offer(s) to Ava. Respondents must complete required fields in the Facility Info tab of the Offer Form, and provide detail in the Project Narrative.
Commencement of COD	COD must be no later than December 1, 2030. Ava has a preference for projects beginning deliveries as soon as possible.

Evaluation Process Overview

Ava will use a multi-stage evaluation process:

- **Eligibility screen** for compliance with eligibility requirements.
- **Scoring** based on quantitative and qualitative evaluation criteria.
- Ava will initially rank eligible Offers based on total evaluation scores. Ava will prioritize Offers with the following characteristics above the Offers that do not have these characteristics:
  - Include a Project Labor Agreement (PLA) incorporating Ava's Local and Targeted Hire objectives consistent with Ava's Workforce and Environmental Justice Project Selection Criteria;
  - Meet the criteria associated with innovation, environmental stewardship, and benefits accruing to equity priority communities, consistent with Ava's Workforce and Environmental Justice Project Selection Criteria;
  - Allow Ava to procure geographically diverse projects;
  - Development status de-risked;
  - Nearer term COD;
  - Sited inside a DAC.
- **Portfolio selection**. Ava will then evaluate combinations of Offers to identify the portfolio that best satisfies Ava's DAC-GT program capacity, cost, program objectives, geographic preferences and diversity, workforce and environmental justice objectives, capacity-fit requirements, and risk tolerance. Accordingly, the highest scoring individual Offer is not necessarily guaranteed selection.

Evaluation Criteria for Scoring

Category	Details	Weight
Quantitative Criteria		
Offer Competitiveness	Project economic valuation	*40%*
Qualitative Criteria		
Workforce Development Plan	PLA, utilization of prevailing hourly and benefit rates per CA Dept of Industrial Relations, Local and Targeted Hire commitments, apprentice utilization, Targeted Hire Program, subcontracting with Small, Local, and Emerging Businesses	*20%*
Counterparty Execution Risk	Development experience, CCA experience, PPA markups	*15%*
Development Status Risk	Interconnection study process, interconnection status, site control, permitting, and environmental project-specific risks	*20%*
Local Business Enterprise	Fixed office with a street address in Ava's service territory and valid business license issued by a jurisdiction within Ava's territory for at least 6 months	*4%*
Small Business Enterprise	Registered as a small business with a state or federal agency	*1%*

Guidelines for Offer Development

Compliant Submission Specifications (1 of 2)

Products	Energy, Green Attributes, Energy Storage (if applicable), Resource Adequacy (if applicable)
Term	Terms must be offered for 15 or 20 years.
Price	Respondents must submit Offers with their best and final price using the respective product tabs in the Offer Form contained in Attachment D. Ava will not consider updated or "refreshed" price offers submitted after the Offer submittal deadline. Prices must be offered at the project Pnode with a 0% annual escalator, and must be stated in annual $/MWh (generation) and, if applicable, $/kW-month (storage). The price submitted for an Offer must include (1) all awards, subsidies, tax credits applicable to the Project; (2) any costs incurred by the Respondent including any interconnection costs; (3) the acceptance of the non-price terms and conditions of the PPA; and (4) all other benefits the Respondent expects to apply.

Note: The webinar provides an overview of select elements of Compliant Offers. Please refer to the Solicitation Protocol for a comprehensive list of Compliant Offer Specifications.

Compliant Submission Specifications (2 of 2)

Ownership	All projects will be owned by Respondent, with Ava contracting the output of the resource for the duration of the term.
Site Control	Respondents attest they have secured site control for the entire delivery term of their Offer(s) to Ava.
Workforce Development	Respondents must submit a Workforce Development Plan.

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Offer Form (Attachment D)

- An “Offer” refers to the submission of all required information and details of any additional variations for one product from one site. Respondents may submit alternative configurations, durations, or pricing schemes.
- Respondents are not limited in either the number of Offers they may submit, or the number of variations they may submit for any one Offer.
- All Offer variants must be described in the Project Narrative (Attachment C).
- ***Respondent shall submit Offers and pricing both with and without PLA.***
- Please follow Offer Form instructions closely!

NOI + Offer Submittal Process

- To receive a Dropbox folder to respond to this RFO, Respondents must submit a Notice of Intent to Offer (Attachment A).

- All information submittals related to this RFO must be made via the Respondent's unique Dropbox submission folder.

Required Forms

- Submissions must include the following attachments, as detailed in the Solicitation Protocol.
- All forms and templates listed below are available for download on Ava's solicitation page.

i. Notice of Intent to Offer (Attachment A)
ii. Disadvantaged Community Census Tracts (Attachment B)
iii. Project Narrative, including Workforce Development Plan (Attachment C)
iv. Completed Offer Form (Attachment D)
v. Completed PPA (Attachment E.1 and/or E.2)
vi. Interconnection Studies or Applications
vii. Site Map

Next Steps



Next Steps & Important Upcoming Events

- **Submit Questions to 2026DACrfo@avaenergy.org**
- Check RFO site regularly for updates

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